

Local Market Update – December 2022

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Lanesborough

Single-Family Properties

Key Metrics	December			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	5	1	- 80.0%	51	38	- 25.5%
Closed Sales	6	3	- 50.0%	48	42	- 12.5%
Median Sales Price*	\$314,500	\$310,000	- 1.4%	\$287,500	\$277,500	- 3.5%
Inventory of Homes for Sale	10	5	- 50.0%	--	--	--
Months Supply of Inventory	2.4	1.6	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	61	99	+ 62.3%	84	100	+ 19.0%
Percent of Original List Price Received*	102.6%	95.6%	- 6.8%	99.2%	99.7%	+ 0.5%
New Listings	1	2	+ 100.0%	67	44	- 34.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

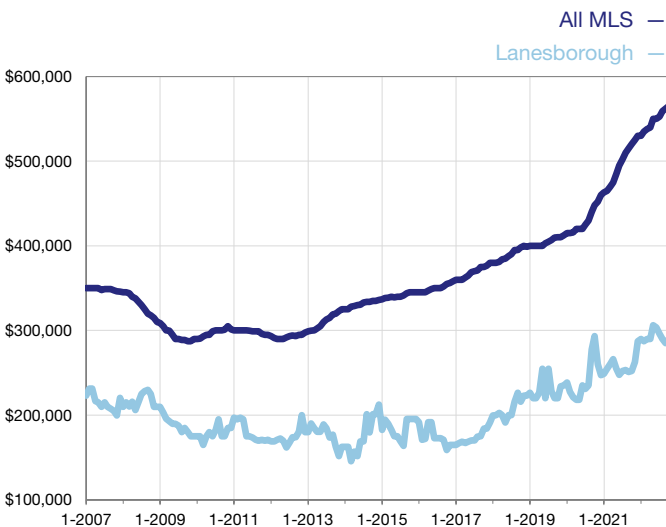
Condominium Properties

Key Metrics	December			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	1	0	- 100.0%	4	2	- 50.0%
Closed Sales	1	0	- 100.0%	3	3	0.0%
Median Sales Price*	\$120,000	\$0	- 100.0%	\$120,000	\$129,900	+ 8.3%
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	1.0	1.0	0.0%	--	--	--
Cumulative Days on Market Until Sale	62	0	- 100.0%	60	68	+ 13.3%
Percent of Original List Price Received*	92.4%	0.0%	- 100.0%	100.8%	98.7%	- 2.1%
New Listings	1	0	- 100.0%	5	2	- 60.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

