

# Local Market Update – December 2022

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Lincoln

### Single-Family Properties

Key Metrics	December			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	2	2	0.0%	57	43	- 24.6%
Closed Sales	5	6	+ 20.0%	58	43	- 25.9%
Median Sales Price*	\$1,050,000	<b>\$1,077,500</b>	+ 2.6%	\$1,458,750	<b>\$1,630,000</b>	+ 11.7%
Inventory of Homes for Sale	5	4	- 20.0%	--	--	--
Months Supply of Inventory	1.0	1.1	+ 10.0%	--	--	--
Cumulative Days on Market Until Sale	57	50	- 12.3%	57	26	- 54.4%
Percent of Original List Price Received*	96.2%	98.9%	+ 2.8%	102.8%	103.8%	+ 1.0%
New Listings	3	0	- 100.0%	63	49	- 22.2%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

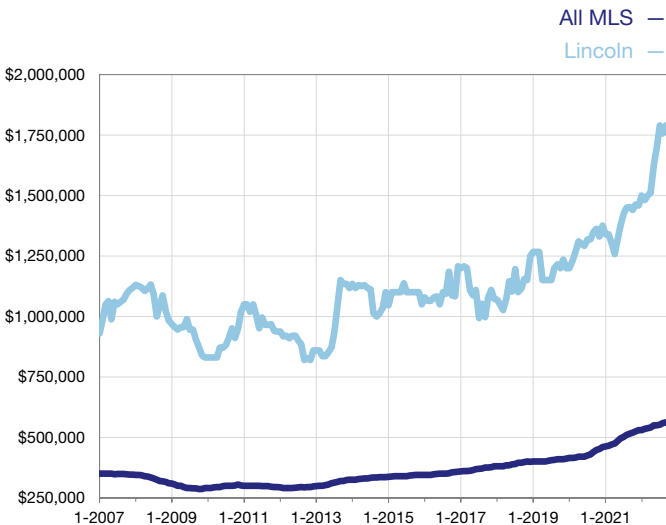
### Condominium Properties

Key Metrics	December			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	0	0	--	24	12	- 50.0%
Closed Sales	1	1	0.0%	24	13	- 45.8%
Median Sales Price*	\$850,000	<b>\$855,000</b>	+ 0.6%	\$537,000	<b>\$735,000</b>	+ 36.9%
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	0.4	0.6	+ 50.0%	--	--	--
Cumulative Days on Market Until Sale	18	29	+ 61.1%	40	21	- 47.5%
Percent of Original List Price Received*	106.4%	97.2%	- 8.6%	103.1%	103.2%	+ 0.1%
New Listings	0	1	--	24	13	- 45.8%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

