## Local Market Update - December 2022

## Millis

| Single-Family Properties | December |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2021 | 2022 | + / - | 2021 | 2022 | + / - |
| Pending Sales | 3 | 1 | - 66.7\% | 83 | 80 | -3.6\% |
| Closed Sales | 10 | 7 | - 30.0\% | 88 | 84 | - $4.5 \%$ |
| Median Sales Price* | \$637,500 | \$575,000 | - 9.8\% | \$585,000 | \$598,000 | + $2.2 \%$ |
| Inventory of Homes for Sale | 4 | 4 | 0.0\% | -- | -- | -- |
| Months Supply of Inventory | 0.6 | 0.6 | 0.0\% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 25 | 32 | + 28.0\% | 27 | 26 | - $3.7 \%$ |
| Percent of Original List Price Received* | 102.1\% | 100.4\% | - 1.7\% | 105.2\% | 103.7\% | -1.4\% |
| New Listings | 2 | 4 | + 100.0\% | 89 | 92 | + 3.4\% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties | December |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2021 | 2022 | + / - | 2021 | 2022 | + / - |
| Pending Sales | 4 | 1 | - 75.0\% | 66 | 65 | - 1.5\% |
| Closed Sales | 6 | 1 | - 83.3\% | 67 | 61 | - 9.0\% |
| Median Sales Price* | \$445,450 | \$321,000 | - $27.9 \%$ | \$565,000 | \$627,400 | + 11.0\% |
| Inventory of Homes for Sale | 16 | 20 | + $25.0 \%$ | -- | -- | -- |
| Months Supply of Inventory | 2.9 | 3.7 | + $27.6 \%$ | -- | -- | -- |
| Cumulative Days on Market Until Sale | 59 | 11 | - 81.4\% | 90 | 82 | -8.9\% |
| Percent of Original List Price Received* | 104.0\% | 103.5\% | - 0.5\% | 104.3\% | 103.1\% | -1.2\% |
| New Listings | 4 | 2 | - 50.0\% | 69 | 74 | + 7.2\% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties
Rolling 12-Month Calculation


Median Sales Price - Condominium Properties
Rolling 12-Month Calculation


