## Local Market Update - December 2022

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## North Adams

| Single-Family Properties | December |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2021 | 2022 | + / - | 2021 | 2022 | + / - |
| Pending Sales | 7 | 6 | -14.3\% | 112 | 91 | -18.8\% |
| Closed Sales | 8 | 10 | + $25.0 \%$ | 112 | 91 | - 18.8\% |
| Median Sales Price* | \$174,450 | \$250,000 | + 43.3\% | \$188,500 | \$194,500 | + $3.2 \%$ |
| Inventory of Homes for Sale | 16 | 15 | -6.3\% | -- | -- | -- |
| Months Supply of Inventory | 1.7 | 2.0 | + 17.6\% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 171 | 67 | - $60.8 \%$ | 105 | 86 | - 18.1\% |
| Percent of Original List Price Received* | 92.5\% | 91.7\% | - 0.9\% | 95.7\% | 95.0\% | - 0.7\% |
| New Listings | 6 | 4 | - $33.3 \%$ | 119 | 110 | - $7.6 \%$ |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties | December |  |  | Year to Date |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key Metrics | 2021 | 2022 | + / - | 2021 | 2022 | + / - |
| Pending Sales | 0 | 0 | -- | 8 | 7 | - 12.5\% |
| Closed Sales | 1 | 2 | + 100.0\% | 8 | 8 | 0.0\% |
| Median Sales Price* | \$225,900 | \$102,000 | - 54.8\% | \$242,450 | \$175,000 | - $27.8 \%$ |
| Inventory of Homes for Sale | 1 | 1 | 0.0\% | -- | -- | -- |
| Months Supply of Inventory | 0.8 | 0.6 | - 25.0\% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 134 | 123 | - 8.2\% | 116 | 120 | + 3.4\% |
| Percent of Original List Price Received* | 98.3\% | 78.3\% | - 20.3\% | 96.0\% | 87.3\% | - 9.1\% |
| New Listings | 0 | 0 | -- | 9 | 9 | 0.0\% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties
Rolling 12-Month Calculation


Median Sales Price - Condominium Properties
Rolling 12-Month Calculation


