Local Market Update – December 2022

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

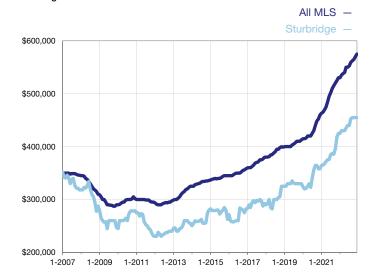
Sturbridge

Single-Family Properties	December			Year to Date		
Key Metrics	2021	2022	+/-	2021	2022	+/-
Pending Sales	6	5	- 16.7%	116	122	+ 5.2%
Closed Sales	9	6	- 33.3%	129	121	- 6.2%
Median Sales Price*	\$377,000	\$423,000	+ 12.2%	\$425,000	\$455,000	+ 7.1%
Inventory of Homes for Sale	20	10	- 50.0%			
Months Supply of Inventory	2.1	1.0	- 52.4%			
Cumulative Days on Market Until Sale	49	30	- 38.8%	42	25	- 40.5%
Percent of Original List Price Received*	102.5%	94.7%	- 7.6%	102.8%	100.8%	- 1.9%
New Listings	6	1	- 83.3%	139	146	+ 5.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

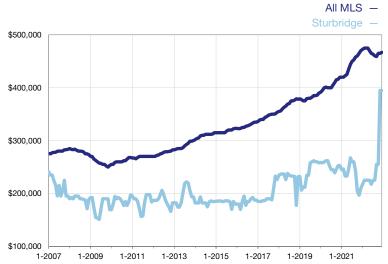
Condominium Properties		December			Year to Date		
Key Metrics	2021	2022	+/-	2021	2022	+/-	
Pending Sales	0	2		9	17	+ 88.9%	
Closed Sales	0	1		9	15	+ 66.7%	
Median Sales Price*	\$0	\$245,000		\$210,000	\$333,000	+ 58.6%	
Inventory of Homes for Sale	2	1	- 50.0%				
Months Supply of Inventory	1.6	0.6	- 62.5%				
Cumulative Days on Market Until Sale	0	47		24	18	- 25.0%	
Percent of Original List Price Received*	0.0%	87.5%		100.6%	103.2%	+ 2.6%	
New Listings	1	1	0.0%	11	18	+ 63.6%	

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Median Sales Price – Single-Family Properties Rolling 12-Month Calculation

Median Sales Price – Condominium Properties





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