

# Local Market Update – December 2022

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Truro

### Single-Family Properties

Key Metrics	December			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	1	2	+ 100.0%	59	33	- 44.1%
Closed Sales	8	5	- 37.5%	71	31	- 56.3%
Median Sales Price*	\$912,500	<b>\$1,050,000</b>	+ 15.1%	\$1,025,007	<b>\$1,356,250</b>	+ 32.3%
Inventory of Homes for Sale	3	12	+ 300.0%	--	--	--
Months Supply of Inventory	0.6	4.0	+ 566.7%	--	--	--
Cumulative Days on Market Until Sale	40	34	- 15.0%	91	30	- 67.0%
Percent of Original List Price Received*	97.8%	93.1%	- 4.8%	98.6%	99.1%	+ 0.5%
New Listings	1	0	- 100.0%	55	51	- 7.3%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

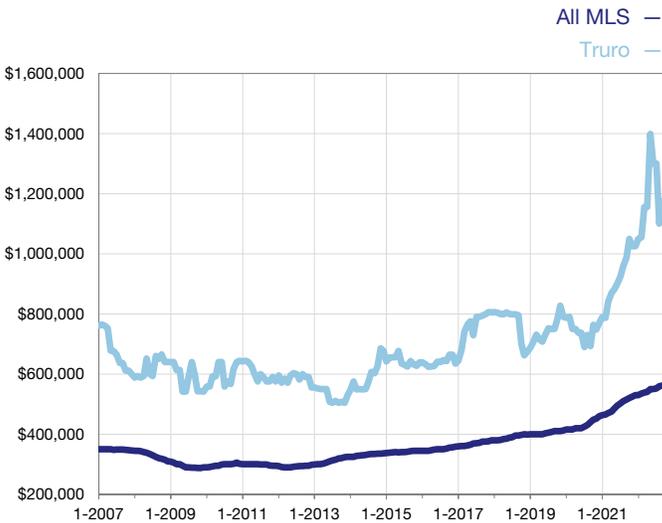
### Condominium Properties

Key Metrics	December			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	1	1	0.0%	29	13	- 55.2%
Closed Sales	3	2	- 33.3%	31	12	- 61.3%
Median Sales Price*	\$175,000	<b>\$715,750</b>	+ 309.0%	\$261,500	<b>\$407,500</b>	+ 55.8%
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	0.4	0.5	+ 25.0%	--	--	--
Cumulative Days on Market Until Sale	154	4	- 97.4%	74	43	- 41.9%
Percent of Original List Price Received*	94.7%	99.2%	+ 4.8%	99.2%	97.9%	- 1.3%
New Listings	0	2	--	28	15	- 46.4%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

