

# Local Market Update – December 2022

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Wayland

### Single-Family Properties

Key Metrics	December			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	4	5	+ 25.0%	178	138	- 22.5%
Closed Sales	11	10	- 9.1%	180	141	- 21.7%
Median Sales Price*	\$795,000	<b>\$983,063</b>	+ 23.7%	\$1,000,000	<b>\$1,047,000</b>	+ 4.7%
Inventory of Homes for Sale	3	6	+ 100.0%	--	--	--
Months Supply of Inventory	0.2	0.5	+ 150.0%	--	--	--
Cumulative Days on Market Until Sale	20	54	+ 170.0%	31	25	- 19.4%
Percent of Original List Price Received*	104.6%	94.3%	- 9.8%	104.8%	104.3%	- 0.5%
New Listings	0	0	--	184	160	- 13.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

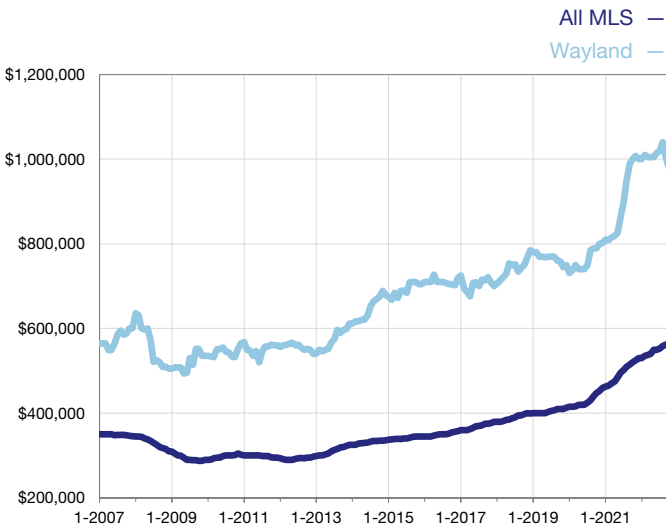
### Condominium Properties

Key Metrics	December			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	1	3	+ 200.0%	38	39	+ 2.6%
Closed Sales	4	2	- 50.0%	40	36	- 10.0%
Median Sales Price*	\$925,000	<b>\$750,000</b>	- 18.9%	\$733,000	<b>\$772,500</b>	+ 5.4%
Inventory of Homes for Sale	3	1	- 66.7%	--	--	--
Months Supply of Inventory	0.9	0.3	- 66.7%	--	--	--
Cumulative Days on Market Until Sale	40	43	+ 7.5%	24	24	0.0%
Percent of Original List Price Received*	103.9%	97.3%	- 6.4%	105.4%	105.0%	- 0.4%
New Listings	2	2	0.0%	41	44	+ 7.3%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

