

# Local Market Update – December 2022

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Weston

### Single-Family Properties

Key Metrics	December			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	1	5	+ 400.0%	173	134	- 22.5%
Closed Sales	15	12	- 20.0%	180	129	- 28.3%
Median Sales Price*	\$3,000,000	<b>\$2,522,500</b>	- 15.9%	\$2,105,000	<b>\$2,434,000</b>	+ 15.6%
Inventory of Homes for Sale	20	32	+ 60.0%	--	--	--
Months Supply of Inventory	1.4	2.9	+ 107.1%	--	--	--
Cumulative Days on Market Until Sale	76	104	+ 36.8%	64	57	- 10.9%
Percent of Original List Price Received*	96.3%	92.9%	- 3.5%	97.9%	102.0%	+ 4.2%
New Listings	1	10	+ 900.0%	216	206	- 4.6%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

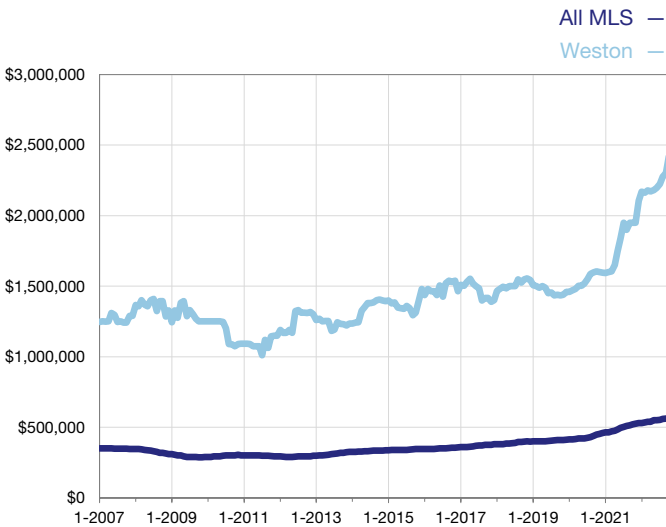
### Condominium Properties

Key Metrics	December			Year to Date		
	2021	2022	+ / -	2021	2022	+ / -
Pending Sales	1	2	+ 100.0%	12	20	+ 66.7%
Closed Sales	2	0	- 100.0%	14	17	+ 21.4%
Median Sales Price*	\$763,750	<b>\$0</b>	- 100.0%	\$767,500	<b>\$759,000</b>	- 1.1%
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	0.8	0.5	- 37.5%	--	--	--
Cumulative Days on Market Until Sale	125	0	- 100.0%	50	34	- 32.0%
Percent of Original List Price Received*	90.6%	0.0%	- 100.0%	96.9%	100.3%	+ 3.5%
New Listings	0	0	--	13	27	+ 107.7%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

