

# Local Market Update – January 2023

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## Heath

### Single-Family Properties

| Key Metrics                              | January   |                  |          | Year to Date |                  |          |
|--|-----------|------------------|----------|--------------|------------------|----------|
|  | 2022      | 2023             | + / -    | 2022         | 2023             | + / -    |
| Pending Sales                            | 0         | 0                | --       | 0            | 0                | --       |
| Closed Sales                             | 2         | 1                | - 50.0%  | 2            | 1                | - 50.0%  |
| Median Sales Price*                      | \$305,000 | <b>\$205,000</b> | - 32.8%  | \$305,000    | <b>\$205,000</b> | - 32.8%  |
| Inventory of Homes for Sale              | 2         | 2                | 0.0%     | --           | --               | --       |
| Months Supply of Inventory               | 0.9       | <b>2.0</b>       | + 122.2% | --           | --               | --       |
| Cumulative Days on Market Until Sale     | 58        | <b>108</b>       | + 86.2%  | 58           | <b>108</b>       | + 86.2%  |
| Percent of Original List Price Received* | 99.0%     | <b>105.1%</b>    | + 6.2%   | 99.0%        | <b>105.1%</b>    | + 6.2%   |
| New Listings                             | 1         | 0                | - 100.0% | 1            | 0                | - 100.0% |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

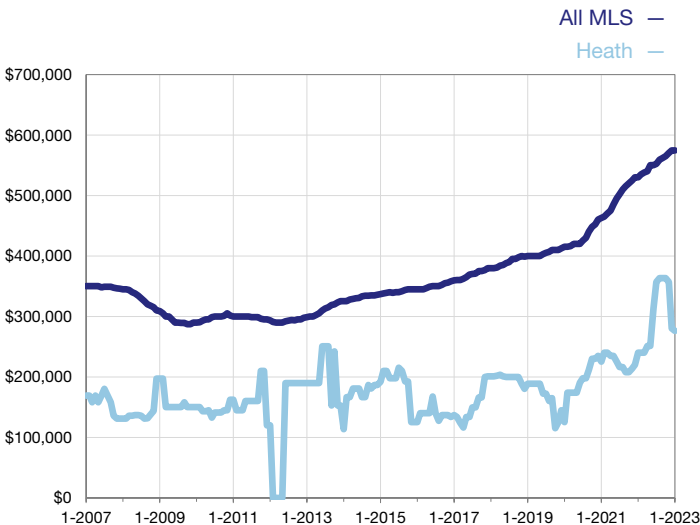
### Condominium Properties

| Key Metrics                              | January |             |       | Year to Date |             |       |
|--|---------|-------------|-------|--------------|-------------|-------|
|  | 2022    | 2023        | + / - | 2022         | 2023        | + / - |
| Pending Sales                            | 0       | 0           | --    | 0            | 0           | --    |
| Closed Sales                             | 0       | 0           | --    | 0            | 0           | --    |
| Median Sales Price*                      | \$0     | <b>\$0</b>  | --    | \$0          | <b>\$0</b>  | --    |
| Inventory of Homes for Sale              | 0       | 0           | --    | --           | --          | --    |
| Months Supply of Inventory               | 0.0     | <b>0.0</b>  | --    | --           | --          | --    |
| Cumulative Days on Market Until Sale     | 0       | 0           | --    | 0            | 0           | --    |
| Percent of Original List Price Received* | 0.0%    | <b>0.0%</b> | --    | 0.0%         | <b>0.0%</b> | --    |
| New Listings                             | 0       | 0           | --    | 0            | 0           | --    |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

