

# Local Market Update – January 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Lenox

### Single-Family Properties

Key Metrics	January			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	2	2	0.0%	2	2	0.0%
Closed Sales	6	1	- 83.3%	6	1	- 83.3%
Median Sales Price*	\$700,000	<b>\$750,000</b>	+ 7.1%	\$700,000	<b>\$750,000</b>	+ 7.1%
Inventory of Homes for Sale	16	12	- 25.0%	--	--	--
Months Supply of Inventory	2.4	3.3	+ 37.5%	--	--	--
Cumulative Days on Market Until Sale	150	184	+ 22.7%	150	184	+ 22.7%
Percent of Original List Price Received*	94.1%	83.8%	- 10.9%	94.1%	83.8%	- 10.9%
New Listings	3	3	0.0%	3	3	0.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

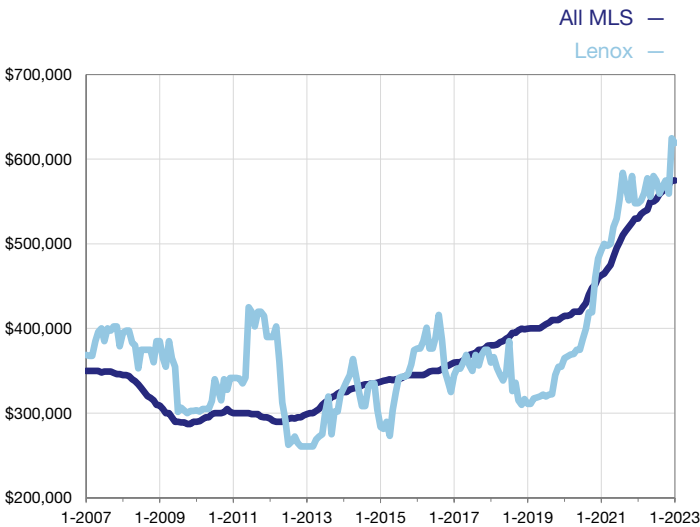
### Condominium Properties

Key Metrics	January			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	1	2	+ 100.0%	1	2	+ 100.0%
Median Sales Price*	\$154,250	<b>\$518,750</b>	+ 236.3%	\$154,250	<b>\$518,750</b>	+ 236.3%
Inventory of Homes for Sale	3	6	+ 100.0%	--	--	--
Months Supply of Inventory	0.9	2.6	+ 188.9%	--	--	--
Cumulative Days on Market Until Sale	73	103	+ 41.1%	73	103	+ 41.1%
Percent of Original List Price Received*	90.8%	96.2%	+ 5.9%	90.8%	96.2%	+ 5.9%
New Listings	2	3	+ 50.0%	2	3	+ 50.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

