

# Local Market Update – January 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Lincoln

### Single-Family Properties

Key Metrics	January			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	1	3	+ 200.0%	1	3	+ 200.0%
Closed Sales	5	3	- 40.0%	5	3	- 40.0%
Median Sales Price*	\$1,500,000	\$1,000,000	- 33.3%	\$1,500,000	\$1,000,000	- 33.3%
Inventory of Homes for Sale	4	5	+ 25.0%	--	--	--
Months Supply of Inventory	0.8	1.3	+ 62.5%	--	--	--
Cumulative Days on Market Until Sale	24	106	+ 341.7%	24	106	+ 341.7%
Percent of Original List Price Received*	100.5%	93.1%	- 7.4%	100.5%	93.1%	- 7.4%
New Listings	1	3	+ 200.0%	1	3	+ 200.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

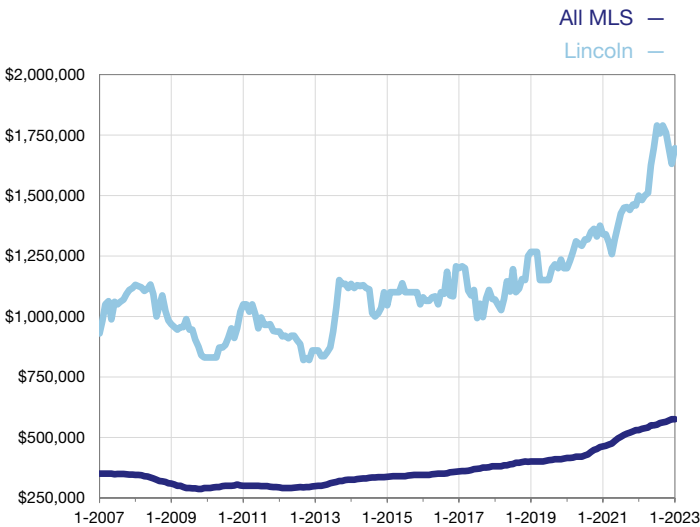
### Condominium Properties

Key Metrics	January			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	1	1	0.0%	1	1	0.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Median Sales Price*	\$515,000	\$418,500	- 18.7%	\$515,000	\$418,500	- 18.7%
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	0.4	0.6	+ 50.0%	--	--	--
Cumulative Days on Market Until Sale	18	45	+ 150.0%	18	45	+ 150.0%
Percent of Original List Price Received*	114.4%	90.0%	- 21.3%	114.4%	90.0%	- 21.3%
New Listings	1	1	0.0%	1	1	0.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

