Local Market Update – January 2023 A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

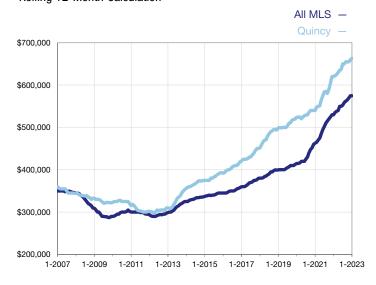
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| Single-Family Properties | January | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-----------|----------|
| Key Metrics | 2022 | 2023 | +/- | 2022 | 2023 | +/- |
| Pending Sales | 8 | 17 | + 112.5% | 8 | 17 | + 112.5% |
| Closed Sales | 24 | 16 | - 33.3% | 24 | 16 | - 33.3% |
| Median Sales Price* | \$652,500 | \$635,000 | - 2.7% | \$652,500 | \$635,000 | - 2.7% |
| Inventory of Homes for Sale | 28 | 30 | + 7.1% | | | |
| Months Supply of Inventory | 0.7 | 1.0 | + 42.9% | | | |
| Cumulative Days on Market Until Sale | 44 | 47 | + 6.8% | 44 | 47 | + 6.8% |
| Percent of Original List Price Received* | 98.6% | 97.3% | - 1.3% | 98.6% | 97.3% | - 1.3% |
| New Listings | 14 | 25 | + 78.6% | 14 | 25 | + 78.6% |

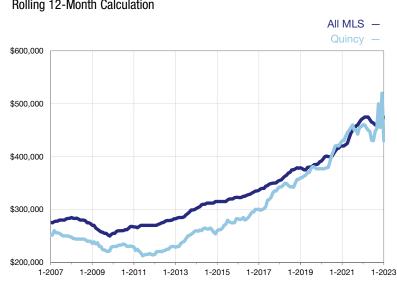
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties | | January | | | Year to Date | | |
|--|-----------|-----------|---------|-----------|--------------|---------|--|
| Key Metrics | 2022 | 2023 | +/- | 2022 | 2023 | +/- | |
| Pending Sales | 22 | 17 | - 22.7% | 22 | 17 | - 22.7% | |
| Closed Sales | 36 | 14 | - 61.1% | 36 | 14 | - 61.1% | |
| Median Sales Price* | \$530,000 | \$424,000 | - 20.0% | \$530,000 | \$424,000 | - 20.0% | |
| Inventory of Homes for Sale | 39 | 33 | - 15.4% | | | | |
| Months Supply of Inventory | 0.9 | 1.3 | + 44.4% | | | | |
| Cumulative Days on Market Until Sale | 56 | 36 | - 35.7% | 56 | 36 | - 35.7% | |
| Percent of Original List Price Received* | 97.9% | 99.4% | + 1.5% | 97.9% | 99.4% | + 1.5% | |
| New Listings | 25 | 29 | + 16.0% | 25 | 29 | + 16.0% | |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Single-Family Properties Rolling 12-Month Calculation



Rolling 12-Month Calculation

Median Sales Price - Condominium Properties

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