

# Local Market Update – January 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Salisbury

### Single-Family Properties

Key Metrics	January			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	1	5	+ 400.0%	1	5	+ 400.0%
Closed Sales	5	3	- 40.0%	5	3	- 40.0%
Median Sales Price*	\$485,000	\$555,000	+ 14.4%	\$485,000	\$555,000	+ 14.4%
Inventory of Homes for Sale	4	6	+ 50.0%	--	--	--
Months Supply of Inventory	0.7	1.1	+ 57.1%	--	--	--
Cumulative Days on Market Until Sale	88	61	- 30.7%	88	61	- 30.7%
Percent of Original List Price Received*	97.7%	94.2%	- 3.6%	97.7%	94.2%	- 3.6%
New Listings	0	4	--	0	4	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

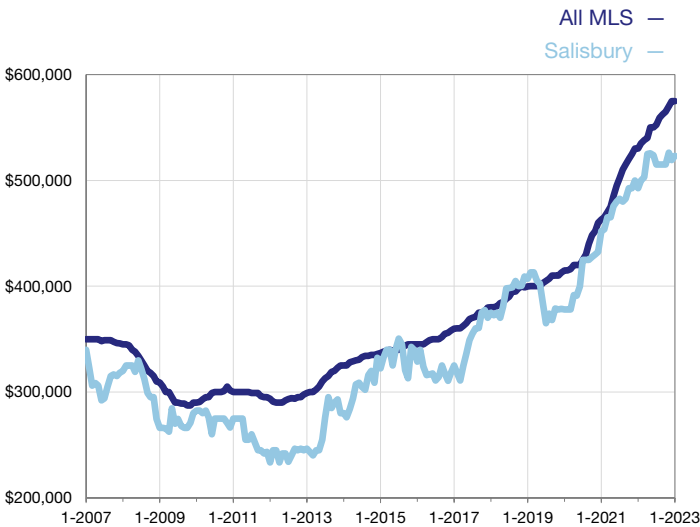
### Condominium Properties

Key Metrics	January			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	8	5	- 37.5%	8	5	- 37.5%
Closed Sales	2	3	+ 50.0%	2	3	+ 50.0%
Median Sales Price*	\$503,700	\$292,000	- 42.0%	\$503,700	\$292,000	- 42.0%
Inventory of Homes for Sale	10	8	- 20.0%	--	--	--
Months Supply of Inventory	2.0	2.4	+ 20.0%	--	--	--
Cumulative Days on Market Until Sale	26	28	+ 7.7%	26	28	+ 7.7%
Percent of Original List Price Received*	105.8%	94.1%	- 11.1%	105.8%	94.1%	- 11.1%
New Listings	7	3	- 57.1%	7	3	- 57.1%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

