

Local Market Update – January 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Saugus

Single-Family Properties

Key Metrics	January			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	12	16	+ 33.3%	12	16	+ 33.3%
Closed Sales	11	8	- 27.3%	11	8	- 27.3%
Median Sales Price*	\$600,000	\$595,000	- 0.8%	\$600,000	\$595,000	- 0.8%
Inventory of Homes for Sale	12	12	0.0%	--	--	--
Months Supply of Inventory	0.6	0.6	0.0%	--	--	--
Cumulative Days on Market Until Sale	30	23	- 23.3%	30	23	- 23.3%
Percent of Original List Price Received*	106.4%	98.7%	- 7.2%	106.4%	98.7%	- 7.2%
New Listings	12	19	+ 58.3%	12	19	+ 58.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

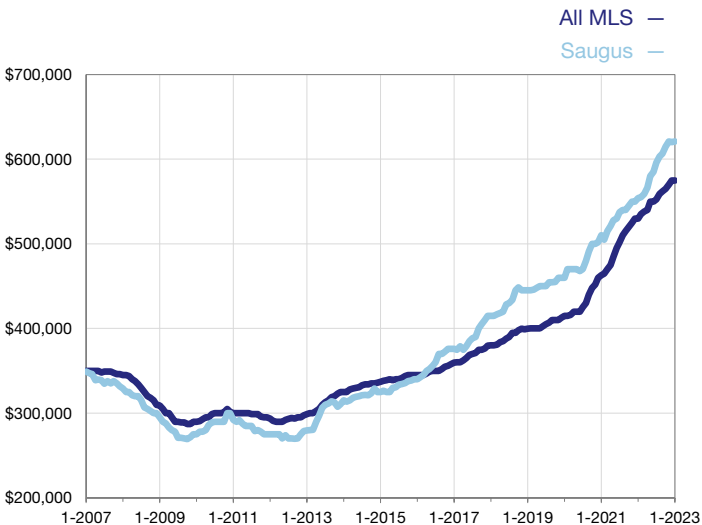
Condominium Properties

Key Metrics	January			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	2	2	0.0%	2	2	0.0%
Closed Sales	3	0	- 100.0%	3	0	- 100.0%
Median Sales Price*	\$465,000	\$0	- 100.0%	\$465,000	\$0	- 100.0%
Inventory of Homes for Sale	2	2	0.0%	--	--	--
Months Supply of Inventory	0.4	0.6	+ 50.0%	--	--	--
Cumulative Days on Market Until Sale	10	0	- 100.0%	10	0	- 100.0%
Percent of Original List Price Received*	107.4%	0.0%	- 100.0%	107.4%	0.0%	- 100.0%
New Listings	2	2	0.0%	2	2	0.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

