

Local Market Update – January 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Weston

Single-Family Properties

Key Metrics	January			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	8	2	- 75.0%	8	2	- 75.0%
Closed Sales	9	12	+ 33.3%	9	12	+ 33.3%
Median Sales Price*	\$3,070,000	\$2,180,000	- 29.0%	\$3,070,000	\$2,180,000	- 29.0%
Inventory of Homes for Sale	22	36	+ 63.6%	--	--	--
Months Supply of Inventory	1.5	3.4	+ 126.7%	--	--	--
Cumulative Days on Market Until Sale	130	155	+ 19.2%	130	155	+ 19.2%
Percent of Original List Price Received*	94.2%	91.1%	- 3.3%	94.2%	91.1%	- 3.3%
New Listings	10	13	+ 30.0%	10	13	+ 30.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

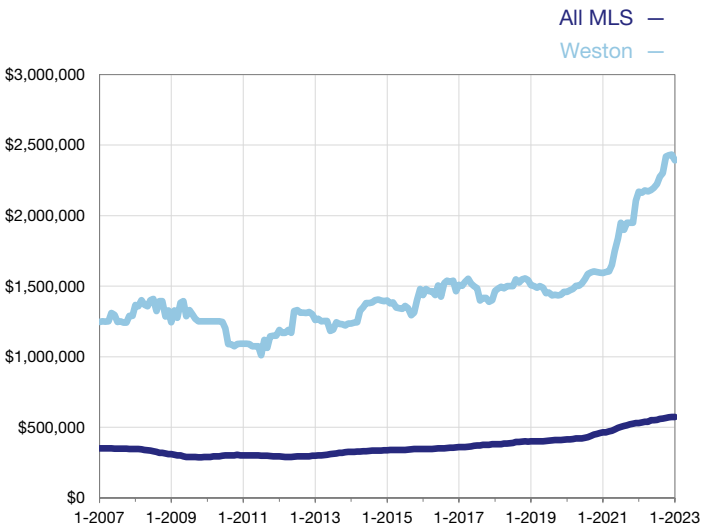
Condominium Properties

Key Metrics	January			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	0	2	--	0	2	--
Median Sales Price*	\$0	\$683,750	--	\$0	\$683,750	--
Inventory of Homes for Sale	5	4	- 20.0%	--	--	--
Months Supply of Inventory	3.6	2.0	- 44.4%	--	--	--
Cumulative Days on Market Until Sale	0	85	--	0	85	--
Percent of Original List Price Received*	0.0%	93.5%	--	0.0%	93.5%	--
New Listings	4	4	0.0%	4	4	0.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

