

# Local Market Update for April 2018

Provided by New Jersey REALTORS®



## Camden County

Camden County

### Single Family

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	831	964	+ 16.0%	3,374	3,191	- 5.4%
Closed Sales	537	492	- 8.4%	1,773	1,663	- 6.2%
Days on Market Until Sale	61	60	- 1.6%	76	64	- 15.8%
Median Sales Price*	\$170,000	\$172,250	+ 1.3%	\$160,000	\$162,000	+ 1.3%
Percent of List Price Received*	97.2%	97.9%	+ 0.7%	97.1%	97.7%	+ 0.6%
Inventory of Homes for Sale	2,669	2,199	- 17.6%	--	--	--
Months Supply of Inventory	5.6	4.3	- 23.2%	--	--	--

### Townhouse-Condo

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	177	193	+ 9.0%	711	690	- 3.0%
Closed Sales	96	120	+ 25.0%	384	385	+ 0.3%
Days on Market Until Sale	55	71	+ 29.1%	70	68	- 2.9%
Median Sales Price*	\$101,000	\$77,551	- 23.2%	\$88,950	\$80,900	- 9.1%
Percent of List Price Received*	95.7%	96.7%	+ 1.0%	95.4%	96.3%	+ 0.9%
Inventory of Homes for Sale	613	489	- 20.2%	--	--	--
Months Supply of Inventory	6.1	4.1	- 32.8%	--	--	--

### Adult Community

Key Metrics	April			Year to Date		
	2017	2018	Percent Change	Thru 4-2017	Thru 4-2018	Percent Change
New Listings	13	10	- 23.1%	76	46	- 39.5%
Closed Sales	17	10	- 41.2%	41	35	- 14.6%
Days on Market Until Sale	103	63	- 38.8%	82	66	- 19.5%
Median Sales Price*	\$247,000	\$285,000	+ 15.4%	\$247,000	\$278,000	+ 12.6%
Percent of List Price Received*	97.6%	112.0%	+ 14.8%	98.9%	106.8%	+ 8.0%
Inventory of Homes for Sale	57	35	- 38.6%	--	--	--
Months Supply of Inventory	4.9	3.5	- 28.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Historical Median Sales Price by Property Type By Month

