Local Market Update for September 2022

Provided by New Jersey REALTORS®



Passaic County

Passaic County

Single Family		September			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change	
New Listings	334	284	- 15.0%	3,325	2,859	- 14.0%	
Closed Sales	330	260	- 21.2%	2,487	2,176	- 12.5%	
Days on Market Until Sale	36	35	- 2.8%	40	36	- 10.0%	
Median Sales Price*	\$467,500	\$499,000	+ 6.7%	\$435,500	\$470,000	+ 7.9%	
Percent of List Price Received*	103.7%	102.4%	- 1.3%	103.2%	104.2%	+ 1.0%	
Inventory of Homes for Sale	777	558	- 28.2%				
Months Supply of Inventory	2.7	2.3	- 14.8%				

Townhouse-Condo	September			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change
New Listings	109	68	- 37.6%	907	740	- 18.4%
Closed Sales	67	73	+ 9.0%	684	614	- 10.2%
Days on Market Until Sale	29	42	+ 44.8%	39	35	- 10.3%
Median Sales Price*	\$320,000	\$365,000	+ 14.1%	\$310,000	\$335,000	+ 8.1%
Percent of List Price Received*	101.3%	102.3%	+ 1.0%	100.6%	102.7%	+ 2.1%
Inventory of Homes for Sale	215	102	- 52.6%			
Months Supply of Inventory	2.7	1.4	- 48.1%			

Adult Community		September			Year to Date		
Key Metrics	2021	2022	Percent Change	Thru 9-2021	Thru 9-2022	Percent Change	
New Listings	7	8	+ 14.3%	103	111	+ 7.8%	
Closed Sales	11	11	0.0%	104	95	- 8.7%	
Days on Market Until Sale	67	20	- 70.1%	54	35	- 35.2%	
Median Sales Price*	\$355,000	\$410,000	+ 15.5%	\$375,000	\$400,000	+ 6.7%	
Percent of List Price Received*	99.8%	104.3%	+ 4.5%	99.4%	102.1%	+ 2.7%	
Inventory of Homes for Sale	17	17	0.0%				
Months Supply of Inventory	1.6	1.6	0.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

