Local Market Update for March 2023

Provided by New Jersey REALTORS®



Passaic County

Passaic County

Single Family		March			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 3-2022	Thru 3-2023	Percent Change	
New Listings	349	225	- 35.5%	809	561	- 30.7%	
Closed Sales	207	142	- 31.4%	615	411	- 33.2%	
Days on Market Until Sale	43	52	+ 20.9%	46	53	+ 15.2%	
Median Sales Price*	\$450,000	\$475,000	+ 5.6%	\$446,500	\$470,000	+ 5.3%	
Percent of List Price Received*	103.7%	102.9%	- 0.8%	102.9%	101.3%	- 1.6%	
Inventory of Homes for Sale	501	322	- 35.7%				
Months Supply of Inventory	1.8	1.6	- 11.1%				

Townhouse-Condo		March			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 3-2022	Thru 3-2023	Percent Change	
New Listings	102	82	- 19.6%	232	155	- 33.2%	
Closed Sales	66	39	- 40.9%	179	111	- 38.0%	
Days on Market Until Sale	46	34	- 26.1%	44	37	- 15.9%	
Median Sales Price*	\$336,000	\$300,000	- 10.7%	\$312,000	\$339,900	+ 8.9%	
Percent of List Price Received*	101.7%	101.7%	0.0%	101.3%	101.1%	- 0.2%	
Inventory of Homes for Sale	128	83	- 35.2%				
Months Supply of Inventory	1.7	1.4	- 17.6%				

Adult Community		March			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 3-2022	Thru 3-2023	Percent Change	
New Listings	10	4	- 60.0%	29	25	- 13.8%	
Closed Sales	15	15	0.0%	30	27	- 10.0%	
Days on Market Until Sale	48	62	+ 29.2%	59	46	- 22.0%	
Median Sales Price*	\$220,000	\$400,000	+ 81.8%	\$363,000	\$385,000	+ 6.1%	
Percent of List Price Received*	101.4%	98.3%	- 3.1%	101.2%	98.6%	- 2.6%	
Inventory of Homes for Sale	13	9	- 30.8%				
Months Supply of Inventory	1.2	0.9	- 25.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

