Local Market Update for January 2023

Provided by New Jersey REALTORS®



Somerset County

Somerset County

Single Family		January			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change	
New Listings	175	149	- 14.9%	175	149	- 14.9%	
Closed Sales	205	127	- 38.0%	205	127	- 38.0%	
Days on Market Until Sale	37	44	+ 18.9%	37	44	+ 18.9%	
Median Sales Price*	\$542,000	\$555,000	+ 2.4%	\$542,000	\$555,000	+ 2.4%	
Percent of List Price Received*	101.1%	99.6%	- 1.5%	101.1%	99.6%	- 1.5%	
Inventory of Homes for Sale	360	306	- 15.0%				
Months Supply of Inventory	1.3	1.3	0.0%				

Townhouse-Condo		January			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change	
New Listings	80	61	- 23.8%	80	61	- 23.8%	
Closed Sales	85	49	- 42.4%	85	49	- 42.4%	
Days on Market Until Sale	40	34	- 15.0%	40	34	- 15.0%	
Median Sales Price*	\$325,000	\$320,000	- 1.5%	\$325,000	\$320,000	- 1.5%	
Percent of List Price Received*	101.2%	101.4%	+ 0.2%	101.2%	101.4%	+ 0.2%	
Inventory of Homes for Sale	94	85	- 9.6%				
Months Supply of Inventory	0.7	0.8	+ 14.3%				

Adult Community		January			Year to Date		
Key Metrics	2022	2023	Percent Change	Thru 1-2022	Thru 1-2023	Percent Change	
New Listings	18	19	+ 5.6%	18	19	+ 5.6%	
Closed Sales	12	7	- 41.7%	12	7	- 41.7%	
Days on Market Until Sale	32	32	0.0%	32	32	0.0%	
Median Sales Price*	\$487,500	\$469,999	- 3.6%	\$487,500	\$469,999	- 3.6%	
Percent of List Price Received*	99.7%	97.2%	- 2.5%	99.7%	97.2%	- 2.5%	
Inventory of Homes for Sale	36	37	+ 2.8%				
Months Supply of Inventory	2.3	2.6	+ 13.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

