Local Market Update – January 2024



January

+ 1.9% + 43.5%

+ 2.6%

Year to Date

Brown County

Change in	Change in	Change in
New Listings	Closed Sales	Median Sales Price

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	2023	2024	+/-	2023	2024	+/-	
New Listings	52	53	+ 1.9%	52	53	+ 1.9%	
Pending Sales	35	23	- 34.3%	35	23	- 34.3%	
Closed Sales	23	33	+ 43.5%	23	33	+ 43.5%	
Average Sales Price*	\$271,443	\$271,921	+ 0.2%	\$271,443	\$271,921	+ 0.2%	
Median Sales Price*	\$185,000	\$189,900	+ 2.6%	\$185,000	\$189,900	+ 2.6%	
Percent of Original List Price Received*	88.7%	91.5%	+ 3.2%	88.7%	91.5%	+ 3.2%	
Days on Market Until Sale	52	72	+ 38.5%	52	72	+ 38.5%	
Inventory of Homes for Sale	173	172	- 0.6%				
Months Supply of Inventory	4.3	4.5	+ 25.0%				

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.









