

Local Market Update – January 2024

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 34.4%

- 14.3%

- 31.3%

Change in
New Listings

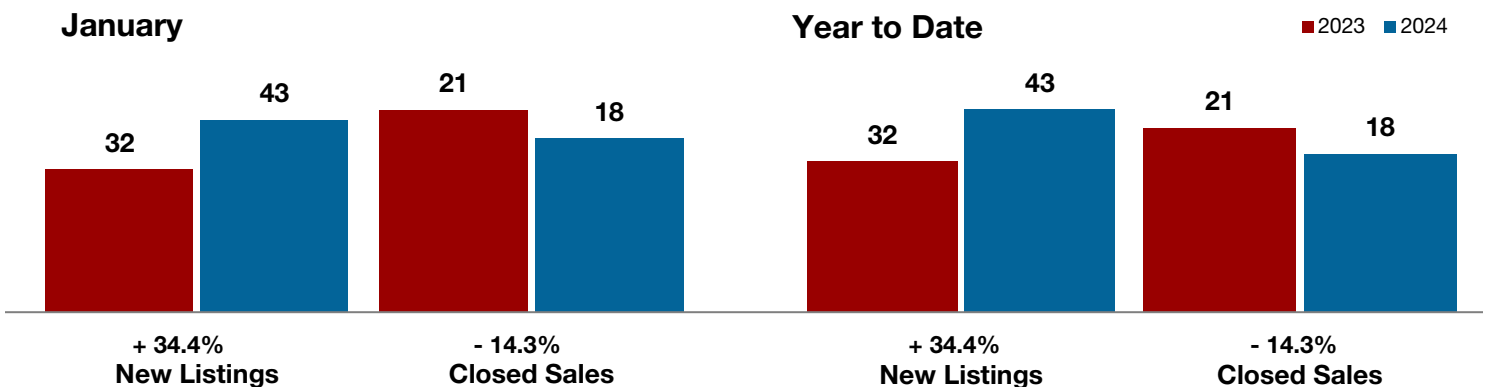
Change in
Closed Sales

Change in
Median Sales Price

Hopkins County

	January			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
New Listings	32	43	+ 34.4%	32	43	+ 34.4%
Pending Sales	29	17	- 41.4%	29	17	- 41.4%
Closed Sales	21	18	- 14.3%	21	18	- 14.3%
Average Sales Price*	\$394,429	\$263,981	- 33.1%	\$394,429	\$263,981	- 33.1%
Median Sales Price*	\$300,000	\$206,000	- 31.3%	\$300,000	\$206,000	- 31.3%
Percent of Original List Price Received*	91.3%	97.5%	+ 6.8%	91.3%	97.5%	+ 6.8%
Days on Market Until Sale	70	31	- 55.7%	70	31	- 55.7%
Inventory of Homes for Sale	107	137	+ 28.0%	--	--	--
Months Supply of Inventory	3.9	5.3	+ 25.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation

