

Local Market Update for August 2016

A Research Tool Provided by the Pacific West Association of REALTORS®



La Habra

Orange County

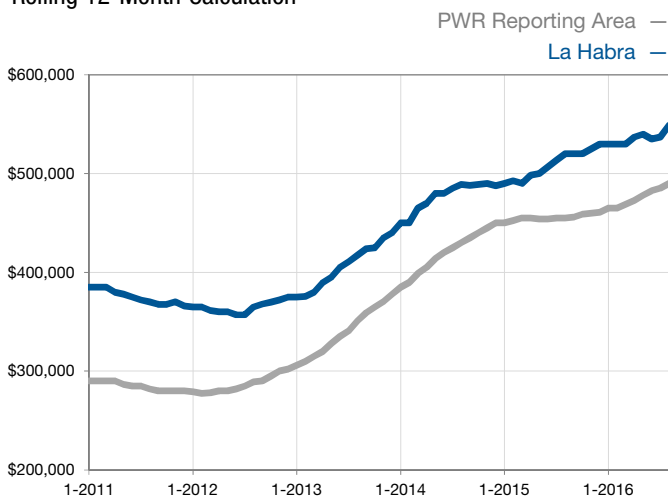
Single Family	August			Last 12 Months		
Key Metrics	2015	2016	Percent Change	Thru 8-2015	Thru 8-2016	Percent Change
New Listings	66	61	- 7.6%	673	644	- 4.3%
Pending Sales	45	14	- 68.9%	459	437	- 4.8%
Closed Sales	44	40	- 9.1%	448	462	+ 3.1%
Days on Market Until Sale	71	74	+ 4.2%	68	69	+ 1.5%
Median Sales Price*	\$548,500	\$590,050	+ 7.6%	\$520,000	\$549,000	+ 5.6%
Average Sales Price*	\$628,705	\$664,221	+ 5.6%	\$609,263	\$611,313	+ 0.3%
Percent of Original List Price Received*	96.6%	97.3%	+ 0.7%	96.3%	97.2%	+ 0.9%
Inventory of Homes for Sale	164	159	- 3.0%	--	--	--
Months Supply of Inventory	4.3	4.4	+ 2.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

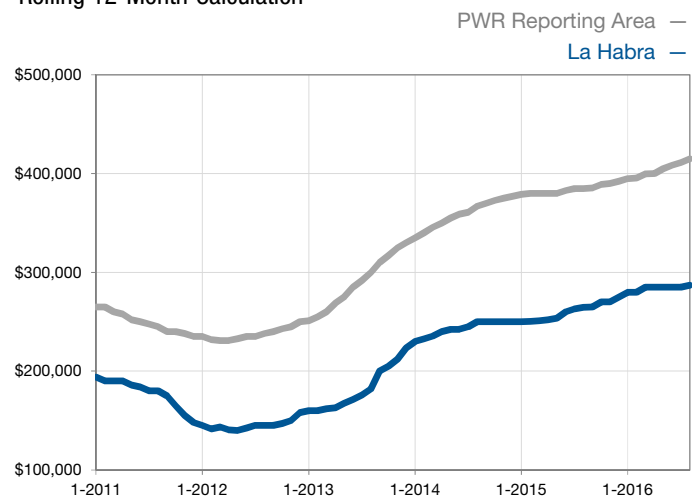
Townhouse-Condo	August			Last 12 Months		
Key Metrics	2015	2016	Percent Change	Thru 8-2015	Thru 8-2016	Percent Change
New Listings	20	24	+ 20.0%	193	205	+ 6.2%
Pending Sales	13	12	- 7.7%	166	136	- 18.1%
Closed Sales	22	7	- 68.2%	166	139	- 16.3%
Days on Market Until Sale	41	21	- 48.8%	55	47	- 14.5%
Median Sales Price*	\$277,500	\$310,000	+ 11.7%	\$264,500	\$287,000	+ 8.5%
Average Sales Price*	\$299,818	\$339,143	+ 13.1%	\$283,685	\$308,253	+ 8.7%
Percent of Original List Price Received*	101.5%	100.7%	- 0.8%	99.3%	99.1%	- 0.2%
Inventory of Homes for Sale	28	36	+ 28.6%	--	--	--
Months Supply of Inventory	2.0	3.2	+ 60.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.