

Local Market Update for December 2018

A Research Tool Provided by the Pacific West Association of REALTORS®



92821 – Brea

Orange County

Single Family

Key Metrics	December			Last 12 Months		
	2017	2018	Percent Change	Thru 12-2017	Thru 12-2018	Percent Change
New Listings	18	12	- 33.3%	378	344	- 9.0%
Pending Sales	12	11	- 8.3%	304	253	- 16.8%
Closed Sales	19	17	- 10.5%	313	259	- 17.3%
Days on Market Until Sale	40	27	- 32.5%	37	28	- 24.3%
Median Sales Price*	\$675,000	\$655,000	- 3.0%	\$712,500	\$725,000	+ 1.8%
Average Sales Price*	\$672,784	\$698,000	+ 3.7%	\$747,406	\$783,490	+ 4.8%
Percent of Original List Price Received*	97.8%	97.2%	- 0.6%	98.2%	98.6%	+ 0.4%
Inventory of Homes for Sale	41	42	+ 2.4%	--	--	--
Months Supply of Inventory	1.6	2.0	+ 25.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

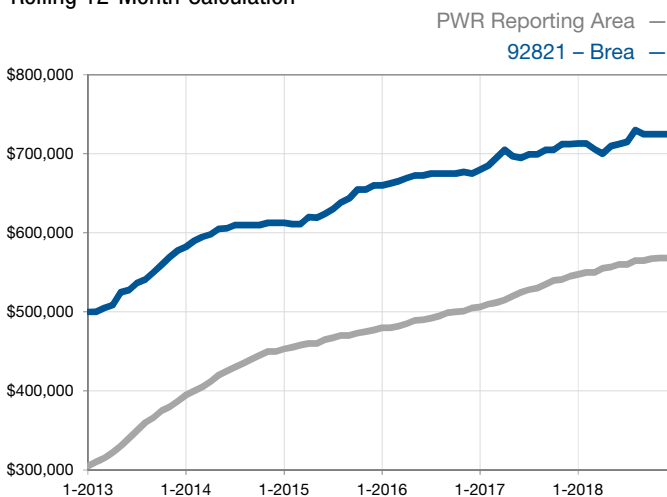
Townhouse-Condo

Key Metrics	December			Last 12 Months		
	2017	2018	Percent Change	Thru 12-2017	Thru 12-2018	Percent Change
New Listings	4	3	- 25.0%	74	89	+ 20.3%
Pending Sales	6	1	- 83.3%	66	63	- 4.5%
Closed Sales	4	3	- 25.0%	73	64	- 12.3%
Days on Market Until Sale	30	39	+ 30.0%	32	31	- 3.1%
Median Sales Price*	\$595,450	\$455,000	- 23.6%	\$500,000	\$481,500	- 3.7%
Average Sales Price*	\$600,200	\$454,967	- 24.2%	\$506,922	\$507,936	+ 0.2%
Percent of Original List Price Received*	99.6%	98.1%	- 1.5%	99.2%	97.9%	- 1.3%
Inventory of Homes for Sale	6	12	+ 100.0%	--	--	--
Months Supply of Inventory	1.1	2.3	+ 109.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

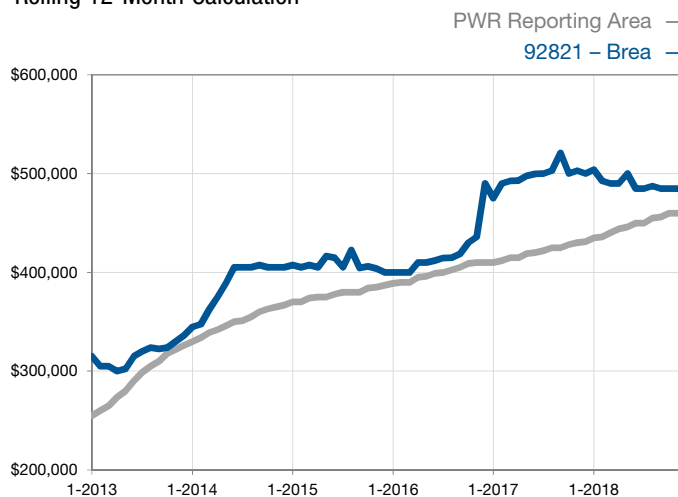
Median Sales Price – Single Family

Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.