

Newport Beach

Orange County

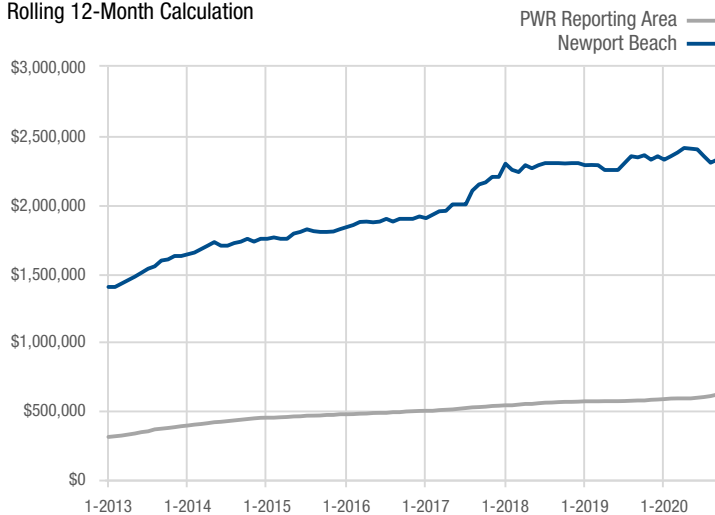
| Single Family | September | | | Last 12 Months | | |
|--|-------------|--------------------|----------|----------------|--------------------|----------|
| | 2019 | 2020 | % Change | Thru 9-2019 | Thru 9-2020 | % Change |
| Key Metrics | | | | | | |
| New Listings | 87 | 86 | - 1.1% | 1,060 | 916 | - 13.6% |
| Pending Sales | 56 | 25 | - 55.4% | 599 | 620 | + 3.5% |
| Closed Sales | 53 | 78 | + 47.2% | 580 | 645 | + 11.2% |
| Days on Market Until Sale | 66 | 42 | - 36.4% | 68 | 71 | + 4.4% |
| Median Sales Price* | \$2,495,000 | \$2,400,000 | - 3.8% | \$2,341,750 | \$2,325,000 | - 0.7% |
| Average Sales Price* | \$2,896,593 | \$2,934,338 | + 1.3% | \$2,861,784 | \$2,783,130 | - 2.7% |
| Percent of Original List Price Received* | 92.7% | 95.9% | + 3.5% | 93.4% | 94.4% | + 1.1% |
| Inventory of Homes for Sale | 326 | 240 | - 26.4% | — | — | — |
| Months Supply of Inventory | 6.5 | 4.6 | - 29.2% | — | — | — |

| Townhouse-Condo | September | | | Last 12 Months | | |
|--|-------------|--------------------|----------|----------------|--------------------|----------|
| | 2019 | 2020 | % Change | Thru 9-2019 | Thru 9-2020 | % Change |
| Key Metrics | | | | | | |
| New Listings | 31 | 37 | + 19.4% | 367 | 363 | - 1.1% |
| Pending Sales | 22 | 19 | - 13.6% | 219 | 243 | + 11.0% |
| Closed Sales | 20 | 35 | + 75.0% | 202 | 250 | + 23.8% |
| Days on Market Until Sale | 55 | 59 | + 7.3% | 70 | 66 | - 5.7% |
| Median Sales Price* | \$949,500 | \$1,225,000 | + 29.0% | \$880,000 | \$877,938 | - 0.2% |
| Average Sales Price* | \$1,216,812 | \$1,468,902 | + 20.7% | \$1,122,356 | \$1,148,561 | + 2.3% |
| Percent of Original List Price Received* | 96.0% | 96.9% | + 0.9% | 94.4% | 95.3% | + 1.0% |
| Inventory of Homes for Sale | 116 | 94 | - 19.0% | — | — | — |
| Months Supply of Inventory | 6.4 | 4.6 | - 28.1% | — | — | — |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Each data point represents the median sales price in a given month.

Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

