Local Market Update – April 2018This is a research tool provided by Realcomp.



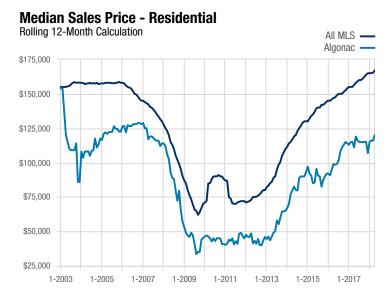
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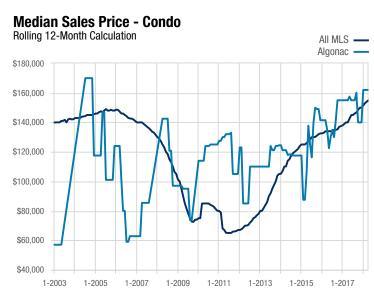
St. Clair County

| Residential | | April | | | Year to Date | | |
|---------------------------------|----------|-----------|----------|-------------|--------------|----------|--|
| Key Metrics | 2017 | 2018 | % Change | Thru 4-2017 | Thru 4-2018 | % Change | |
| New Listings | 8 | 13 | + 62.5% | 37 | 30 | - 18.9% | |
| Pending Sales | 7 | 7 | 0.0% | 30 | 24 | - 20.0% | |
| Closed Sales | 3 | 9 | + 200.0% | 25 | 28 | + 12.0% | |
| Days on Market Until Sale | 49 | 64 | + 30.6% | 48 | 45 | - 6.3% | |
| Median Sales Price* | \$75,000 | \$148,000 | + 97.3% | \$101,000 | \$125,700 | + 24.5% | |
| Average Sales Price* | \$72,300 | \$136,172 | + 88.3% | \$120,164 | \$134,295 | + 11.8% | |
| Percent of List Price Received* | 98.7% | 97.3% | - 1.4% | 97.2% | 97.6% | + 0.4% | |
| Inventory of Homes for Sale | 26 | 15 | - 42.3% | | _ | | |
| Months Supply of Inventory | 2.8 | 2.0 | - 28.6% | | | | |

| Condo Key Metrics | | April | | | Year to Date | | |
|---------------------------------|------|-------|----------|-------------|--------------|----------|--|
| | 2017 | 2018 | % Change | Thru 4-2017 | Thru 4-2018 | % Change | |
| New Listings | 3 | 0 | - 100.0% | 3 | 0 | - 100.0% | |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Closed Sales | 0 | 0 | 0.0% | 1 | 0 | - 100.0% | |
| Days on Market Until Sale | _ | _ | _ | 144 | _ | _ | |
| Median Sales Price* | | | _ | \$115,000 | _ | | |
| Average Sales Price* | _ | | _ | \$115,000 | _ | _ | |
| Percent of List Price Received* | | | _ | 100.0% | _ | | |
| Inventory of Homes for Sale | 5 | 1 | - 80.0% | | _ | _ | |
| Months Supply of Inventory | 4.2 | 0.6 | - 85.7% | | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.