

# Local Market Update – October 2018

This is a research tool provided by Realcomp.



## All MLS

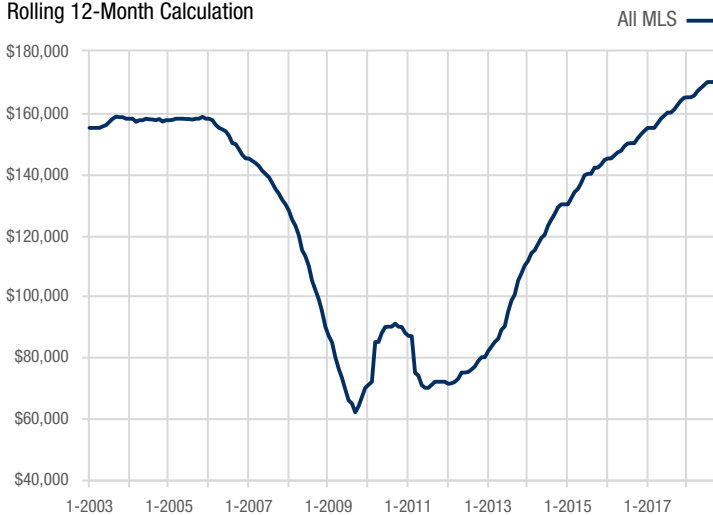
Residential Key Metrics	October			Year to Date		
	2017	2018	% Change	Thru 10-2017	Thru 10-2018	% Change
New Listings	9,357	<b>9,901</b>	+ 5.8%	101,461	<b>101,046</b>	- 0.4%
Pending Sales	6,710	<b>6,504</b>	- 3.1%	69,560	<b>67,416</b>	- 3.1%
Closed Sales	7,268	<b>7,238</b>	- 0.4%	67,243	<b>65,141</b>	- 3.1%
Days on Market Until Sale	40	<b>38</b>	- 5.0%	43	<b>39</b>	- 9.3%
Median Sales Price*	\$167,000	<b>\$172,000</b>	+ 3.0%	\$165,000	<b>\$173,000</b>	+ 4.8%
Average Sales Price*	\$200,035	<b>\$208,942</b>	+ 4.5%	\$199,883	<b>\$211,320</b>	+ 5.7%
Percent of List Price Received*	97.4%	<b>97.1%</b>	- 0.3%	97.7%	<b>97.7%</b>	0.0%
Inventory of Homes for Sale	24,330	<b>20,933</b>	- 14.0%	—	—	—
Months Supply of Inventory	3.7	<b>3.3</b>	- 10.8%	—	—	—

Condo Key Metrics	October			Year to Date		
	2017	2018	% Change	Thru 10-2017	Thru 10-2018	% Change
New Listings	1,196	<b>1,397</b>	+ 16.8%	13,218	<b>13,864</b>	+ 4.9%
Pending Sales	937	<b>985</b>	+ 5.1%	10,226	<b>10,229</b>	+ 0.0%
Closed Sales	1,030	<b>1,094</b>	+ 6.2%	9,970	<b>9,809</b>	- 1.6%
Days on Market Until Sale	32	<b>34</b>	+ 6.3%	33	<b>32</b>	- 3.0%
Median Sales Price*	\$159,650	<b>\$163,250</b>	+ 2.3%	\$150,000	<b>\$161,000</b>	+ 7.3%
Average Sales Price*	\$177,897	<b>\$186,933</b>	+ 5.1%	\$172,186	<b>\$184,899</b>	+ 7.4%
Percent of List Price Received*	97.5%	<b>97.5%</b>	0.0%	97.7%	<b>98.0%</b>	+ 0.3%
Inventory of Homes for Sale	2,495	<b>2,381</b>	- 4.6%	—	—	—
Months Supply of Inventory	2.6	<b>2.5</b>	- 3.8%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

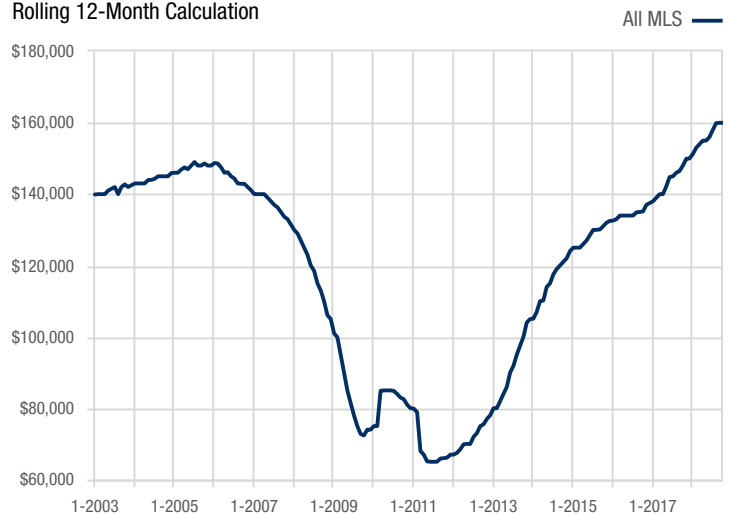
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.