Local Market Update – October 2018This is a research tool provided by Realcomp.



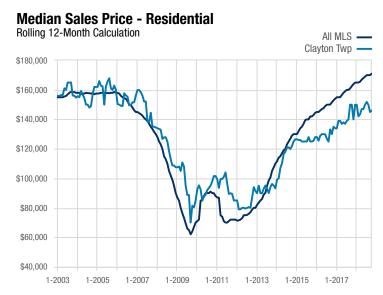
Clayton Twp

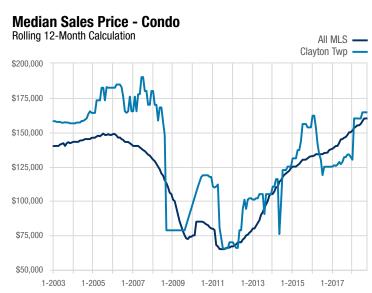
Genesee County

Residential		October	October		Year to Date		
Key Metrics	2017	2018	% Change	Thru 10-2017	Thru 10-2018	% Change	
New Listings	7	12	+ 71.4%	100	97	- 3.0%	
Pending Sales	9	7	- 22.2%	99	74	- 25.3%	
Closed Sales	5	16	+ 220.0%	88	70	- 20.5%	
Days on Market Until Sale	31	36	+ 16.1%	50	40	- 20.0%	
Median Sales Price*	\$149,900	\$186,000	+ 24.1%	\$149,950	\$148,000	- 1.3%	
Average Sales Price*	\$161,739	\$206,281	+ 27.5%	\$154,407	\$163,793	+ 6.1%	
Percent of List Price Received*	99.6%	96.5%	- 3.1%	98.4%	97.1%	- 1.3%	
Inventory of Homes for Sale	22	18	- 18.2%				
Months Supply of Inventory	2.4	2.6	+ 8.3%				

Condo		October			Year to Date		
Key Metrics	2017	2018	% Change	Thru 10-2017	Thru 10-2018	% Change	
New Listings	0	0	0.0%	1	7	+ 600.0%	
Pending Sales	0	1	_	2	7	+ 250.0%	
Closed Sales	0	0	0.0%	4	6	+ 50.0%	
Days on Market Until Sale	_	_	_	32	14	- 56.3%	
Median Sales Price*			_	\$131,875	\$164,450	+ 24.7%	
Average Sales Price*	_	_	_	\$137,438	\$168,650	+ 22.7%	
Percent of List Price Received*			_	99.0%	98.9%	- 0.1%	
Inventory of Homes for Sale	0	0	0.0%		_	_	
Months Supply of Inventory	_	_	_		_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.