

# Local Market Update – November 2018

This is a research tool provided by Realcomp.



## All MLS

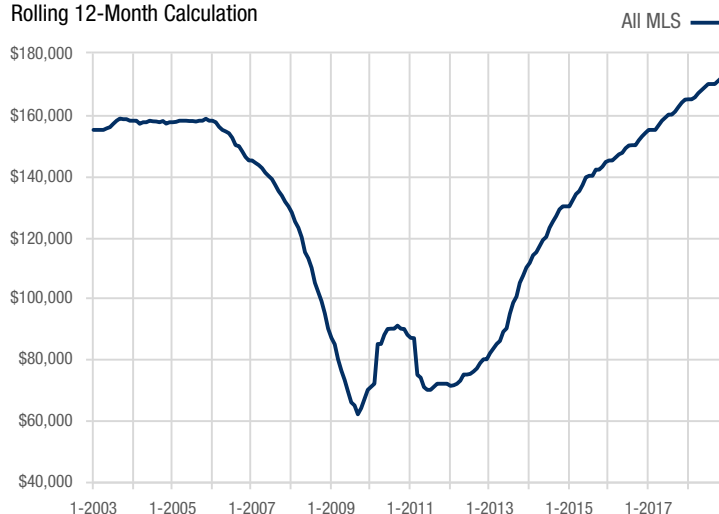
Residential	November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change
New Listings	6,862	<b>7,279</b>	+ 6.1%	108,322	<b>108,479</b>	+ 0.1%
Pending Sales	5,356	<b>5,234</b>	- 2.3%	74,908	<b>72,531</b>	- 3.2%
Closed Sales	6,500	<b>6,064</b>	- 6.7%	73,741	<b>71,188</b>	- 3.5%
Days on Market Until Sale	42	<b>40</b>	- 4.8%	43	<b>39</b>	- 9.3%
Median Sales Price*	\$162,000	<b>\$171,100</b>	+ 5.6%	\$164,900	<b>\$173,000</b>	+ 4.9%
Average Sales Price*	\$198,052	<b>\$207,157</b>	+ 4.6%	\$199,724	<b>\$210,955</b>	+ 5.6%
Percent of List Price Received*	97.1%	<b>97.1%</b>	0.0%	97.6%	<b>97.7%</b>	+ 0.1%
Inventory of Homes for Sale	22,690	<b>19,689</b>	- 13.2%	—	—	—
Months Supply of Inventory	3.4	<b>3.1</b>	- 8.8%	—	—	—

Condo	November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change
New Listings	921	<b>1,009</b>	+ 9.6%	14,140	<b>14,890</b>	+ 5.3%
Pending Sales	785	<b>767</b>	- 2.3%	11,011	<b>10,976</b>	- 0.3%
Closed Sales	914	<b>894</b>	- 2.2%	10,884	<b>10,702</b>	- 1.7%
Days on Market Until Sale	33	<b>33</b>	0.0%	33	<b>32</b>	- 3.0%
Median Sales Price*	\$150,000	<b>\$154,450</b>	+ 3.0%	\$150,000	<b>\$160,000</b>	+ 6.7%
Average Sales Price*	\$175,025	<b>\$177,423</b>	+ 1.4%	\$172,424	<b>\$184,259</b>	+ 6.9%
Percent of List Price Received*	97.3%	<b>97.4%</b>	+ 0.1%	97.6%	<b>98.0%</b>	+ 0.4%
Inventory of Homes for Sale	2,358	<b>2,330</b>	- 1.2%	—	—	—
Months Supply of Inventory	2.4	<b>2.4</b>	0.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

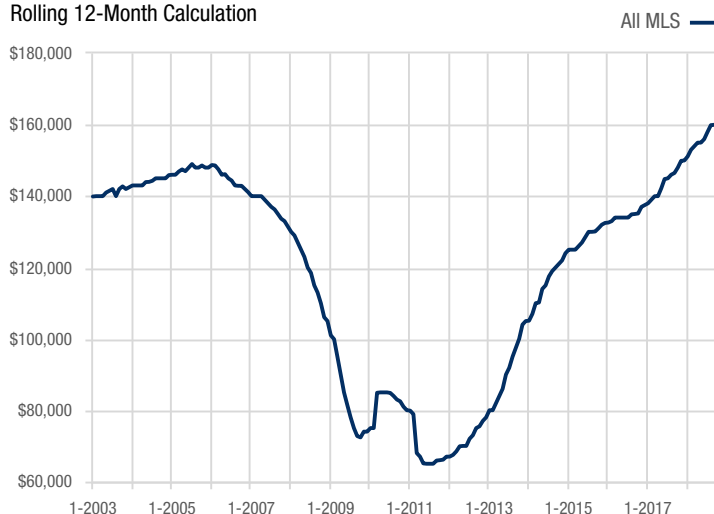
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.