Local Market Update – November 2018This is a research tool provided by Realcomp.



Ann Arbor Twp

Washtenaw County

Residential		November			Year to Date			
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change		
New Listings	1	2	+ 100.0%	49	32	- 34.7%		
Pending Sales	3	5	+ 66.7%	39	21	- 46.2%		
Closed Sales	4	3	- 25.0%	38	20	- 47.4%		
Days on Market Until Sale	150	29	- 80.7%	51	47	- 7.8%		
Median Sales Price*	\$466,500	\$592,500	+ 27.0%	\$537,000	\$583,750	+ 8.7%		
Average Sales Price*	\$444,500	\$717,500	+ 61.4%	\$573,322	\$657,715	+ 14.7%		
Percent of List Price Received*	97.2%	98.0%	+ 0.8%	99.0%	97.5%	- 1.5%		
Inventory of Homes for Sale	10	8	- 20.0%		_	_		
Months Supply of Inventory	2.8	3.0	+ 7.1%					

Condo		November			Year to Date			
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change		
New Listings	0	0	0.0%	7	10	+ 42.9%		
Pending Sales	0	1	_	6	8	+ 33.3%		
Closed Sales	0	2	_	7	8	+ 14.3%		
Days on Market Until Sale	_	8	_	27	29	+ 7.4%		
Median Sales Price*		\$301,000	_	\$268,888	\$297,500	+ 10.6%		
Average Sales Price*	_	\$301,000	_	\$344,484	\$313,275	- 9.1%		
Percent of List Price Received*		96.5%	_	101.7%	98.1%	- 3.5%		
Inventory of Homes for Sale	1	1	0.0%		_	_		
Months Supply of Inventory	1.0	0.9	- 10.0%					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.