

# Local Market Update – November 2018

This is a research tool provided by Realcomp.



## Beverly Hills Vlg

Oakland County

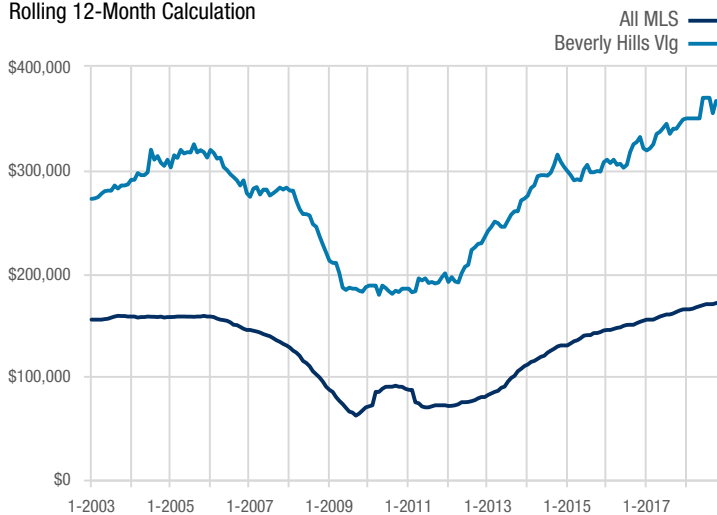
Residential	November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change
New Listings	11	12	+ 9.1%	282	282	0.0%
Pending Sales	11	6	- 45.5%	196	153	- 21.9%
Closed Sales	16	11	- 31.3%	202	153	- 24.3%
Days on Market Until Sale	24	27	+ 12.5%	33	21	- 36.4%
Median Sales Price*	\$377,500	\$370,000	- 2.0%	\$347,500	\$370,000	+ 6.5%
Average Sales Price*	\$375,978	\$407,345	+ 8.3%	\$369,105	\$392,205	+ 6.3%
Percent of List Price Received*	97.6%	97.2%	- 0.4%	97.8%	97.7%	- 0.1%
Inventory of Homes for Sale	37	33	- 10.8%	—	—	—
Months Supply of Inventory	2.1	2.4	+ 14.3%	—	—	—

Condo	November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change
New Listings	1	1	0.0%	11	9	- 18.2%
Pending Sales	1	0	- 100.0%	12	7	- 41.7%
Closed Sales	0	0	0.0%	10	7	- 30.0%
Days on Market Until Sale	—	—	—	62	28	- 54.8%
Median Sales Price*	—	—	—	\$200,000	\$230,000	+ 15.0%
Average Sales Price*	—	—	—	\$287,800	\$300,829	+ 4.5%
Percent of List Price Received*	—	—	—	96.8%	98.4%	+ 1.7%
Inventory of Homes for Sale	1	3	+ 200.0%	—	—	—
Months Supply of Inventory	0.8	2.1	+ 162.5%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

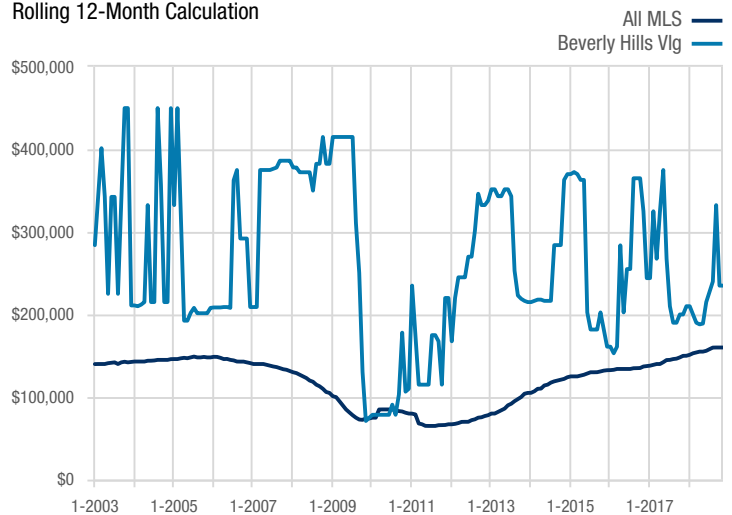
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.