

# Local Market Update – November 2018

This is a research tool provided by Realcomp.



## Brown City

Lapeer and Sanilac Counties

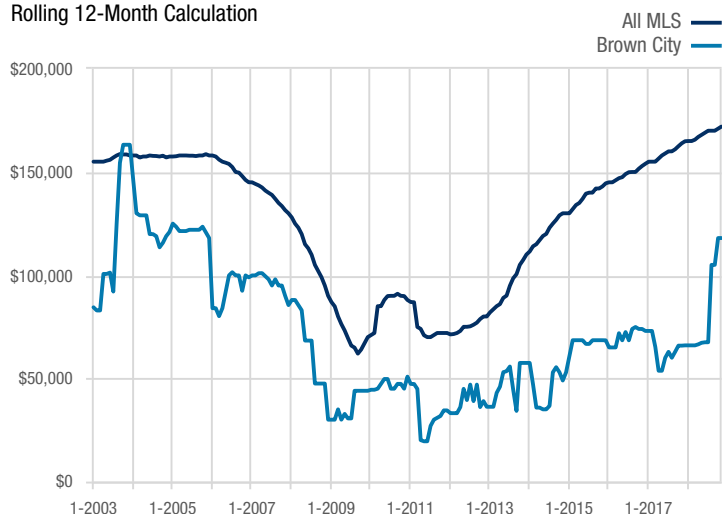
Residential	November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change
New Listings	1	1	0.0%	20	13	- 35.0%
Pending Sales	0	0	0.0%	19	3	- 84.2%
Closed Sales	2	0	- 100.0%	19	3	- 84.2%
Days on Market Until Sale	66	—	—	87	26	- 70.1%
Median Sales Price*	\$85,300	—	—	\$66,000	\$118,000	+ 78.8%
Average Sales Price*	\$85,300	—	—	\$74,539	\$116,000	+ 55.6%
Percent of List Price Received*	97.8%	—	—	96.9%	99.5%	+ 2.7%
Inventory of Homes for Sale	1	8	+ 700.0%	—	—	—
Months Supply of Inventory	0.4	8.0	+ 1,900.0%	—	—	—

Condo	November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

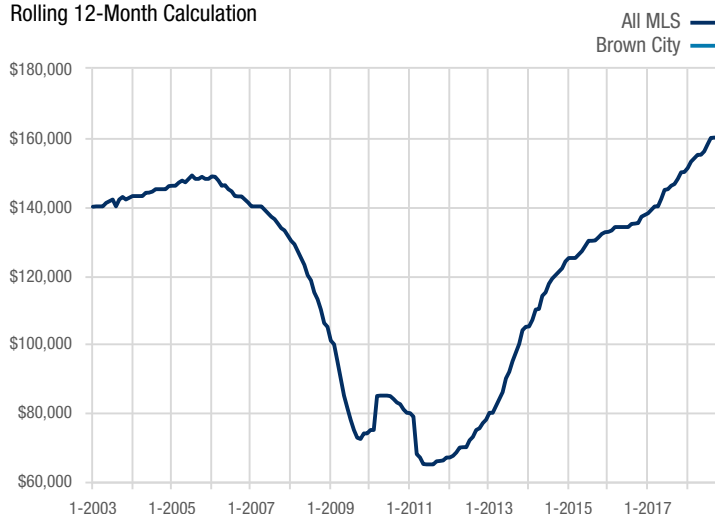
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.