

Local Market Update – November 2018

This is a research tool provided by Realcomp.



Croswell

Sanilac County

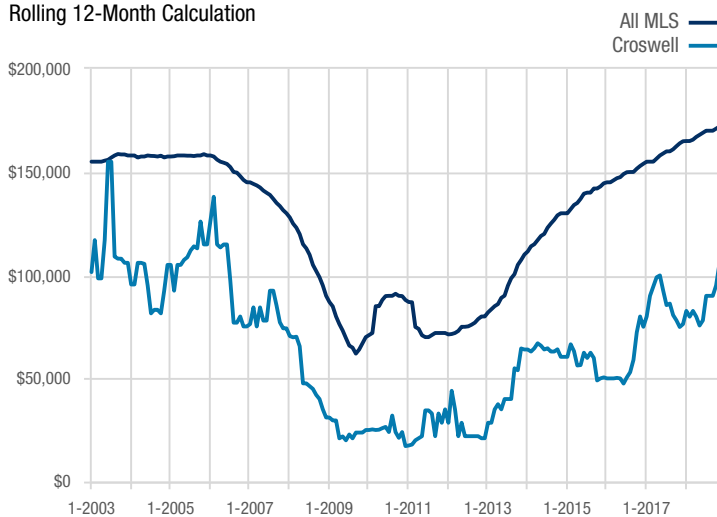
Residential	November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change
New Listings	2	3	+ 50.0%	52	53	+ 1.9%
Pending Sales	2	2	0.0%	37	33	- 10.8%
Closed Sales	5	1	- 80.0%	39	33	- 15.4%
Days on Market Until Sale	159	39	- 75.5%	85	47	- 44.7%
Median Sales Price*	\$60,000	\$74,000	+ 23.3%	\$76,320	\$105,500	+ 38.2%
Average Sales Price*	\$62,330	\$74,000	+ 18.7%	\$76,538	\$116,421	+ 52.1%
Percent of List Price Received*	95.7%	98.8%	+ 3.2%	97.8%	98.4%	+ 0.6%
Inventory of Homes for Sale	7	14	+ 100.0%	—	—	—
Months Supply of Inventory	2.2	4.9	+ 122.7%	—	—	—

Condo	November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

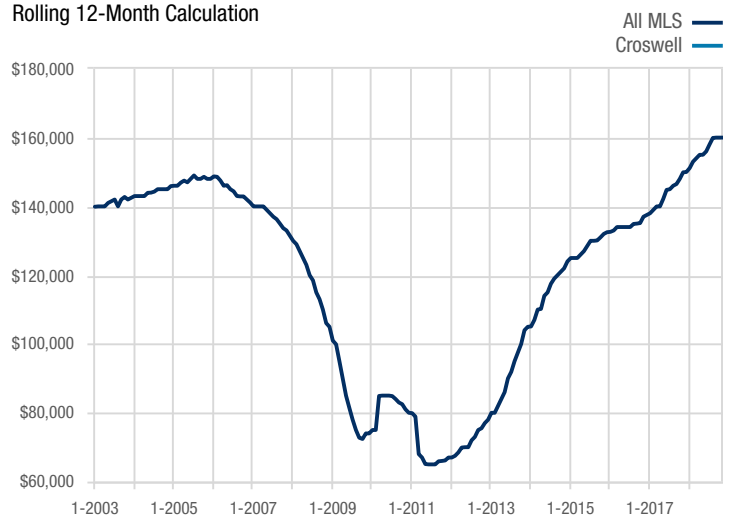
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.