

Local Market Update – November 2018

This is a research tool provided by Realcomp.



East China Twp

St. Clair County

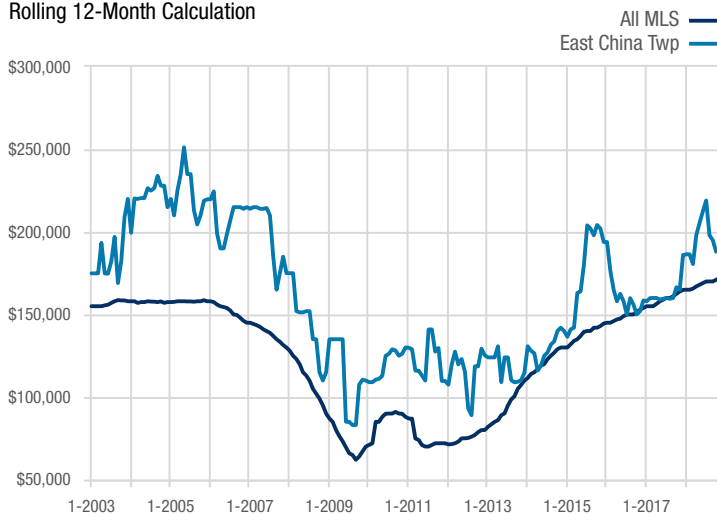
Residential	November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change
New Listings	1	3	+ 200.0%	81	108	+ 33.3%
Pending Sales	2	5	+ 150.0%	54	65	+ 20.4%
Closed Sales	6	5	- 16.7%	57	59	+ 3.5%
Days on Market Until Sale	78	66	- 15.4%	49	51	+ 4.1%
Median Sales Price*	\$170,750	\$218,000	+ 27.7%	\$186,000	\$190,500	+ 2.4%
Average Sales Price*	\$203,083	\$197,200	- 2.9%	\$220,739	\$238,432	+ 8.0%
Percent of List Price Received*	99.4%	96.2%	- 3.2%	96.9%	97.6%	+ 0.7%
Inventory of Homes for Sale	19	20	+ 5.3%	—	—	—
Months Supply of Inventory	3.9	3.4	- 12.8%	—	—	—

Condo	November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change
New Listings	1	1	0.0%	5	4	- 20.0%
Pending Sales	1	0	- 100.0%	3	4	+ 33.3%
Closed Sales	0	0	0.0%	3	4	+ 33.3%
Days on Market Until Sale	—	—	—	10	80	+ 700.0%
Median Sales Price*	—	—	—	\$165,000	\$158,500	- 3.9%
Average Sales Price*	—	—	—	\$163,500	\$177,375	+ 8.5%
Percent of List Price Received*	—	—	—	96.0%	98.8%	+ 2.9%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	2.0	0.8	- 60.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Residential

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Median Sales Price - Condo

Rolling 12-Month Calculation

