Local Market Update – November 2018This is a research tool provided by Realcomp.



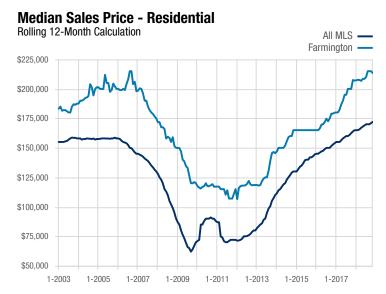
Farmington

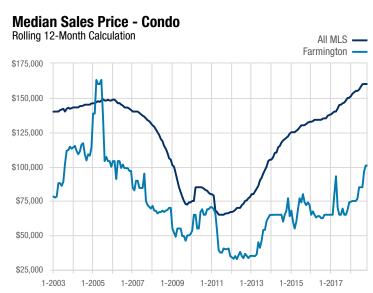
Oakland County

Residential		November			Year to Date			
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change		
New Listings	11	7	- 36.4%	209	158	- 24.4%		
Pending Sales	8	12	+ 50.0%	155	135	- 12.9%		
Closed Sales	11	9	- 18.2%	152	133	- 12.5%		
Days on Market Until Sale	26	19	- 26.9%	17	19	+ 11.8%		
Median Sales Price*	\$233,000	\$185,000	- 20.6%	\$207,250	\$215,000	+ 3.7%		
Average Sales Price*	\$224,500	\$181,878	- 19.0%	\$212,060	\$221,848	+ 4.6%		
Percent of List Price Received*	97.9%	97.8%	- 0.1%	99.0%	99.0%	0.0%		
Inventory of Homes for Sale	19	8	- 57.9%		_	_		
Months Supply of Inventory	1.4	0.7	- 50.0%					

Condo		November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change	
New Listings	5	4	- 20.0%	28	49	+ 75.0%	
Pending Sales	3	3	0.0%	23	39	+ 69.6%	
Closed Sales	2	2	0.0%	22	39	+ 77.3%	
Days on Market Until Sale	18	22	+ 22.2%	15	21	+ 40.0%	
Median Sales Price*	\$158,500	\$94,000	- 40.7%	\$68,500	\$105,000	+ 53.3%	
Average Sales Price*	\$158,500	\$94,000	- 40.7%	\$94,682	\$132,754	+ 40.2%	
Percent of List Price Received*	95.1%	98.0%	+ 3.0%	95.2%	98.2%	+ 3.2%	
Inventory of Homes for Sale	5	9	+ 80.0%		_	_	
Months Supply of Inventory	2.0	2.3	+ 15.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.