

Local Market Update – November 2018

This is a research tool provided by Realcomp.



Flushing

Genesee County

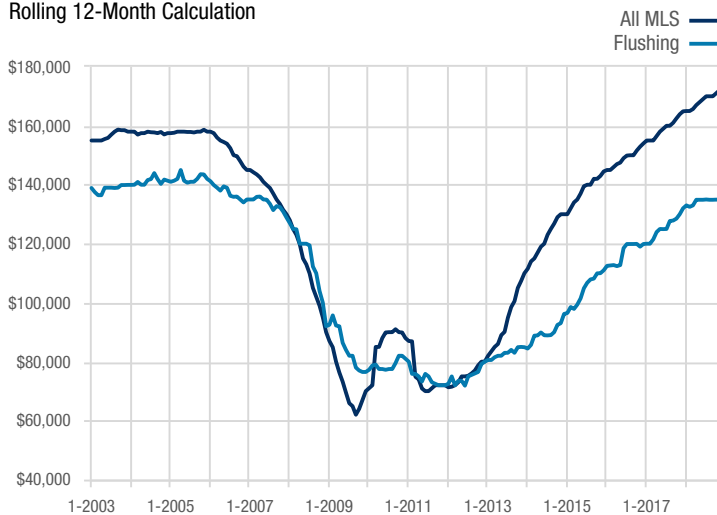
Residential	November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change
New Listings	8	16	+ 100.0%	196	201	+ 2.6%
Pending Sales	10	10	0.0%	163	149	- 8.6%
Closed Sales	17	12	- 29.4%	161	144	- 10.6%
Days on Market Until Sale	44	45	+ 2.3%	47	39	- 17.0%
Median Sales Price*	\$134,900	\$120,000	- 11.0%	\$132,000	\$134,900	+ 2.2%
Average Sales Price*	\$136,499	\$146,400	+ 7.3%	\$141,964	\$142,846	+ 0.6%
Percent of List Price Received*	98.4%	93.6%	- 4.9%	98.3%	98.6%	+ 0.3%
Inventory of Homes for Sale	45	42	- 6.7%	—	—	—
Months Supply of Inventory	3.1	3.2	+ 3.2%	—	—	—

Condo	November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change
New Listings	2	1	- 50.0%	11	14	+ 27.3%
Pending Sales	1	0	- 100.0%	11	9	- 18.2%
Closed Sales	0	0	0.0%	11	9	- 18.2%
Days on Market Until Sale	—	—	—	43	52	+ 20.9%
Median Sales Price*	—	—	—	\$116,900	\$120,000	+ 2.7%
Average Sales Price*	—	—	—	\$115,070	\$126,786	+ 10.2%
Percent of List Price Received*	—	—	—	95.5%	97.0%	+ 1.6%
Inventory of Homes for Sale	3	5	+ 66.7%	—	—	—
Months Supply of Inventory	2.0	2.8	+ 40.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

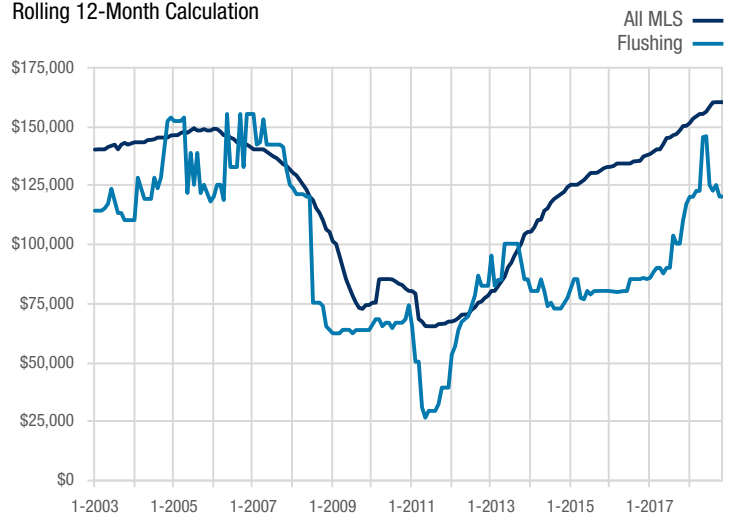
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.