## **Local Market Update – November 2018**This is a research tool provided by Realcomp.



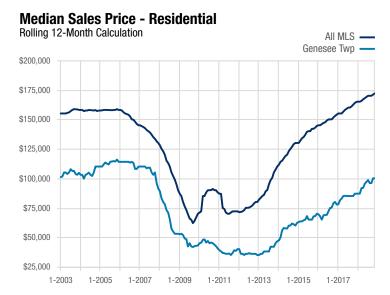
## **Genesee Twp**

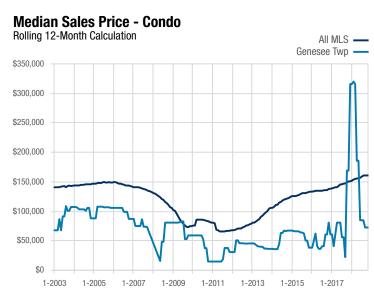
**Genesee County** 

| Residential                     |           | November  |          |              | Year to Date |          |  |  |
|---------------------------------|-----------|-----------|----------|--------------|--------------|----------|--|--|
| Key Metrics                     | 2017      | 2018      | % Change | Thru 11-2017 | Thru 11-2018 | % Change |  |  |
| New Listings                    | 14        | 18        | + 28.6%  | 246          | 246          | 0.0%     |  |  |
| Pending Sales                   | 12        | 20        | + 66.7%  | 196          | 194          | - 1.0%   |  |  |
| Closed Sales                    | 24        | 23        | - 4.2%   | 190          | 183          | - 3.7%   |  |  |
| Days on Market Until Sale       | 29        | 40        | + 37.9%  | 56           | 49           | - 12.5%  |  |  |
| Median Sales Price*             | \$95,950  | \$100,000 | + 4.2%   | \$87,018     | \$102,000    | + 17.2%  |  |  |
| Average Sales Price*            | \$103,133 | \$103,181 | + 0.0%   | \$94,267     | \$110,405    | + 17.1%  |  |  |
| Percent of List Price Received* | 97.3%     | 96.4%     | - 0.9%   | 96.8%        | 97.4%        | + 0.6%   |  |  |
| Inventory of Homes for Sale     | 61        | 57        | - 6.6%   |              |              |          |  |  |
| Months Supply of Inventory      | 3.6       | 3.4       | - 5.6%   |              |              |          |  |  |

| Condo                           |      | November |          |              | Year to Date |          |  |  |
|---------------------------------|------|----------|----------|--------------|--------------|----------|--|--|
| Key Metrics                     | 2017 | 2018     | % Change | Thru 11-2017 | Thru 11-2018 | % Change |  |  |
| New Listings                    | 0    | 2        | _        | 5            | 5            | 0.0%     |  |  |
| Pending Sales                   | 0    | 2        | _        | 2            | 6            | + 200.0% |  |  |
| Closed Sales                    | 0    | 0        | 0.0%     | 3            | 4            | + 33.3%  |  |  |
| Days on Market Until Sale       |      |          | _        | 53           | 50           | - 5.7%   |  |  |
| Median Sales Price*             |      |          | _        | \$314,945    | \$71,750     | - 77.2%  |  |  |
| Average Sales Price*            |      |          | _        | \$219,700    | \$72,100     | - 67.2%  |  |  |
| Percent of List Price Received* |      |          | _        | 92.8%        | 96.1%        | + 3.6%   |  |  |
| Inventory of Homes for Sale     | 14   | 0        | - 100.0% |              | _            | _        |  |  |
| Months Supply of Inventory      | 14.0 |          | _        |              |              |          |  |  |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.