

Local Market Update – November 2018

This is a research tool provided by Realcomp.



Green Oak Twp

Livingston County

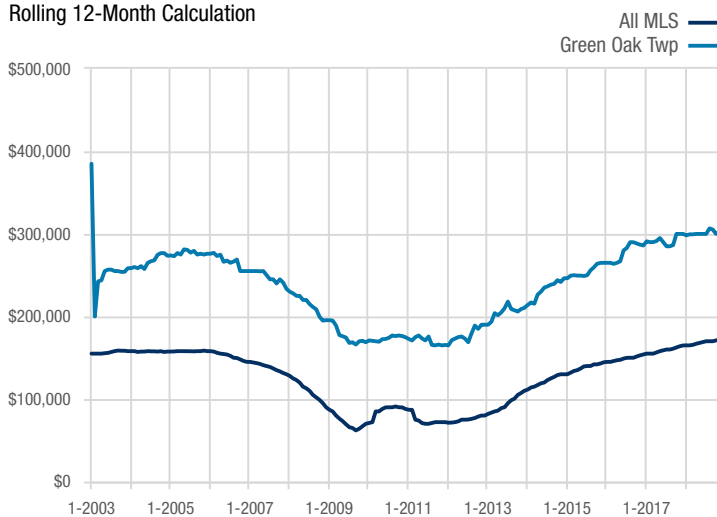
| Residential | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| Key Metrics | 2017 | 2018 | % Change | Thru 11-2017 | Thru 11-2018 | % Change |
| New Listings | 12 | 22 | + 83.3% | 321 | 390 | + 21.5% |
| Pending Sales | 14 | 16 | + 14.3% | 225 | 251 | + 11.6% |
| Closed Sales | 16 | 22 | + 37.5% | 219 | 245 | + 11.9% |
| Days on Market Until Sale | 32 | 36 | + 12.5% | 37 | 35 | - 5.4% |
| Median Sales Price* | \$225,000 | \$304,750 | + 35.4% | \$300,000 | \$303,750 | + 1.3% |
| Average Sales Price* | \$291,650 | \$302,674 | + 3.8% | \$318,565 | \$326,653 | + 2.5% |
| Percent of List Price Received* | 97.3% | 98.5% | + 1.2% | 98.5% | 98.4% | - 0.1% |
| Inventory of Homes for Sale | 55 | 66 | + 20.0% | — | — | — |
| Months Supply of Inventory | 2.8 | 3.0 | + 7.1% | — | — | — |

| Condo | November | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| Key Metrics | 2017 | 2018 | % Change | Thru 11-2017 | Thru 11-2018 | % Change |
| New Listings | 1 | 3 | + 200.0% | 28 | 36 | + 28.6% |
| Pending Sales | 0 | 2 | — | 22 | 21 | - 4.5% |
| Closed Sales | 1 | 3 | + 200.0% | 24 | 20 | - 16.7% |
| Days on Market Until Sale | 10 | 41 | + 310.0% | 46 | 22 | - 52.2% |
| Median Sales Price* | \$101,000 | \$149,400 | + 47.9% | \$134,450 | \$142,500 | + 6.0% |
| Average Sales Price* | \$101,000 | \$268,133 | + 165.5% | \$266,835 | \$239,233 | - 10.3% |
| Percent of List Price Received* | 91.8% | 98.4% | + 7.2% | 96.1% | 98.5% | + 2.5% |
| Inventory of Homes for Sale | 2 | 6 | + 200.0% | — | — | — |
| Months Supply of Inventory | 0.9 | 2.7 | + 200.0% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

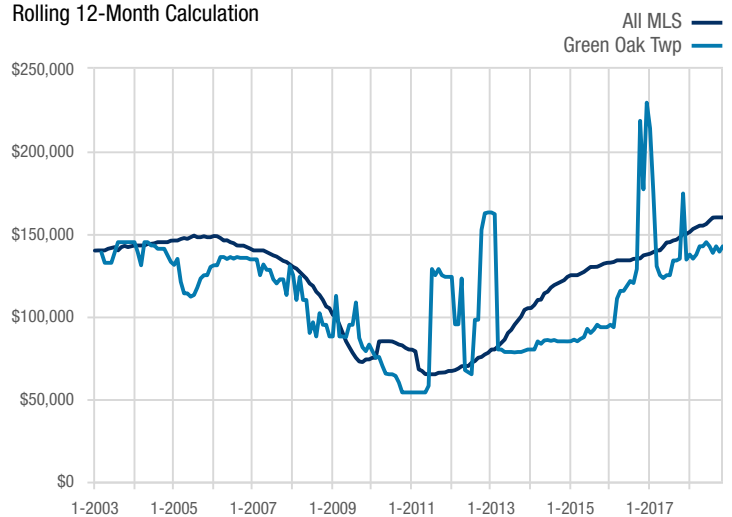
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.