Local Market Update – November 2018This is a research tool provided by Realcomp.



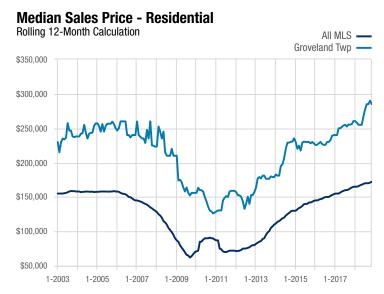
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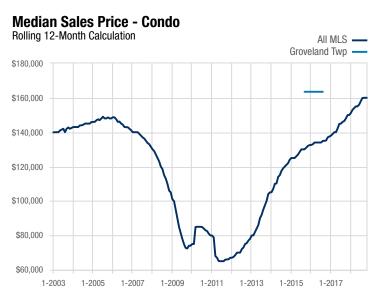
Oakland County

| Residential | | November | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------|--------------|--------------|----------|--|--|
| Key Metrics | 2017 | 2018 | % Change | Thru 11-2017 | Thru 11-2018 | % Change | | |
| New Listings | 11 | 9 | - 18.2% | 87 | 110 | + 26.4% | | |
| Pending Sales | 7 | 6 | - 14.3% | 62 | 60 | - 3.2% | | |
| Closed Sales | 1 | 5 | + 400.0% | 60 | 58 | - 3.3% | | |
| Days on Market Until Sale | 19 | 50 | + 163.2% | 56 | 41 | - 26.8% | | |
| Median Sales Price* | \$379,900 | \$239,900 | - 36.9% | \$258,000 | \$282,500 | + 9.5% | | |
| Average Sales Price* | \$379,900 | \$242,080 | - 36.3% | \$281,381 | \$301,843 | + 7.3% | | |
| Percent of List Price Received* | 100.0% | 96.7% | - 3.3% | 97.6% | 97.4% | - 0.2% | | |
| Inventory of Homes for Sale | 19 | 21 | + 10.5% | | _ | _ | | |
| Months Supply of Inventory | 3.5 | 4.0 | + 14.3% | | | | | |

| Condo | | November | | | Year to Date | | |
|---------------------------------|------|----------|----------|--------------|--------------|----------|--|
| Key Metrics | 2017 | 2018 | % Change | Thru 11-2017 | Thru 11-2018 | % Change | |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% | |
| Days on Market Until Sale | _ | | _ | | _ | _ | |
| Median Sales Price* | | | _ | | _ | | |
| Average Sales Price* | _ | | _ | | _ | | |
| Percent of List Price Received* | | | _ | | _ | | |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | | _ | - | |
| Months Supply of Inventory | | | _ | | _ | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.