## **Local Market Update – November 2018**This is a research tool provided by Realcomp.



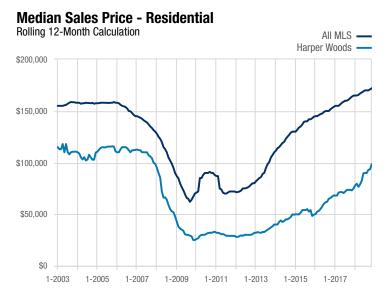
## **Harper Woods**

**Wayne County** 

Residential		November			Year to Date			
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change		
New Listings	33	32	- 3.0%	402	392	- 2.5%		
Pending Sales	21	26	+ 23.8%	285	285	0.0%		
Closed Sales	33	29	- 12.1%	276	280	+ 1.4%		
Days on Market Until Sale	36	31	- 13.9%	42	36	- 14.3%		
Median Sales Price*	\$67,500	\$105,000	+ 55.6%	\$74,000	\$99,000	+ 33.8%		
Average Sales Price*	\$77,361	\$108,284	+ 40.0%	\$77,666	\$96,997	+ 24.9%		
Percent of List Price Received*	94.1%	95.1%	+ 1.1%	95.5%	95.5%	0.0%		
Inventory of Homes for Sale	77	61	- 20.8%			_		
Months Supply of Inventory	3.0	2.4	- 20.0%					

Condo		November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change	
New Listings	2	2	0.0%	16	28	+ 75.0%	
Pending Sales	0	0	0.0%	8	17	+ 112.5%	
Closed Sales	1	0	- 100.0%	7	20	+ 185.7%	
Days on Market Until Sale	9	_	_	55	30	- 45.5%	
Median Sales Price*	\$31,000		_	\$31,000	\$31,250	+ 0.8%	
Average Sales Price*	\$31,000	_	_	\$31,114	\$37,010	+ 18.9%	
Percent of List Price Received*	92.5%		_	96.4%	96.1%	- 0.3%	
Inventory of Homes for Sale	7	3	- 57.1%		_		
Months Supply of Inventory	5.3	1.5	- 71.7%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.