

# Local Market Update – November 2018

This is a research tool provided by Realcomp.



## Ira Twp

St. Clair County

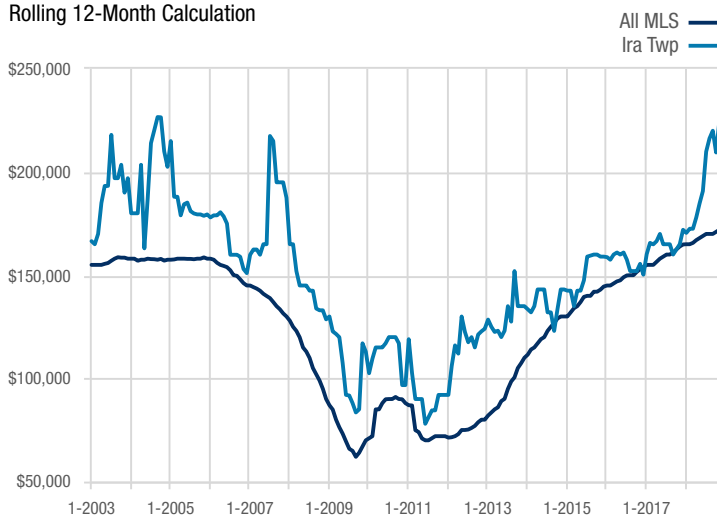
Residential	November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change
New Listings	1	1	0.0%	78	83	+ 6.4%
Pending Sales	8	2	- 75.0%	53	50	- 5.7%
Closed Sales	4	7	+ 75.0%	44	50	+ 13.6%
Days on Market Until Sale	82	29	- 64.6%	54	39	- 27.8%
Median Sales Price*	\$189,500	<b>\$240,000</b>	+ 26.6%	\$166,650	<b>\$216,250</b>	+ 29.8%
Average Sales Price*	\$174,000	<b>\$285,914</b>	+ 64.3%	\$182,533	<b>\$263,701</b>	+ 44.5%
Percent of List Price Received*	96.9%	<b>96.6%</b>	- 0.3%	96.3%	<b>95.8%</b>	- 0.5%
Inventory of Homes for Sale	18	11	- 38.9%	—	—	—
Months Supply of Inventory	3.7	2.5	- 32.4%	—	—	—

Condo	November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

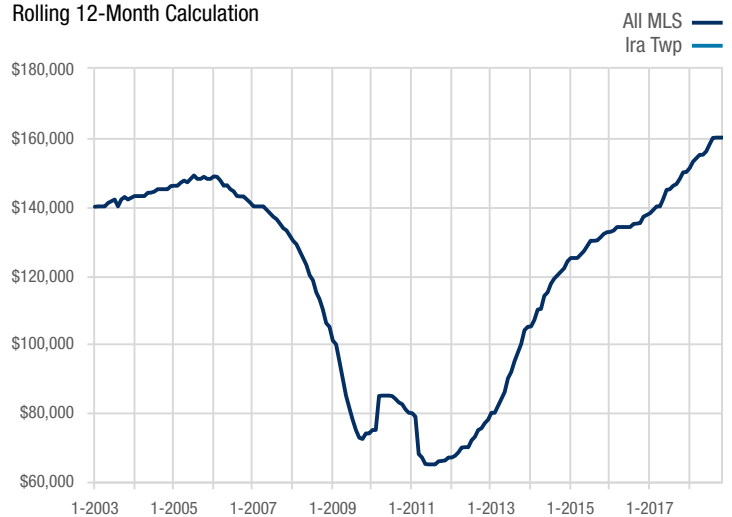
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.