

Local Market Update – November 2018

This is a research tool provided by Realcomp.



Monroe County

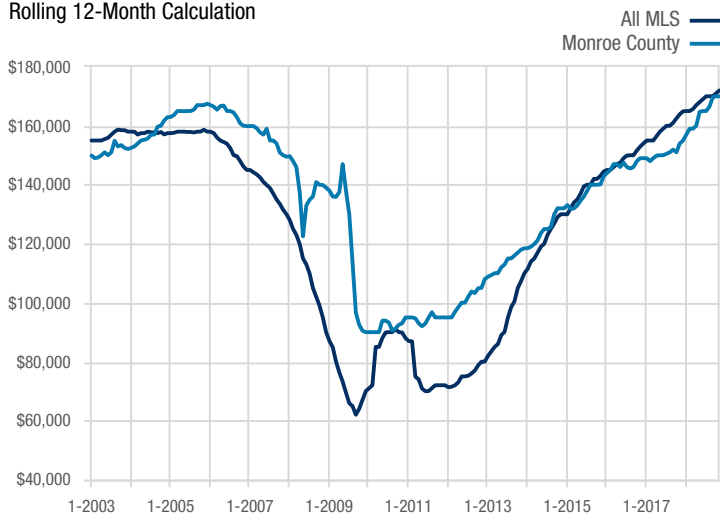
Residential	November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change
New Listings	164	125	- 23.8%	2,298	2,240	- 2.5%
Pending Sales	125	110	- 12.0%	1,832	1,749	- 4.5%
Closed Sales	153	156	+ 2.0%	1,781	1,716	- 3.6%
Days on Market Until Sale	93	64	- 31.2%	95	78	- 17.9%
Median Sales Price*	\$167,500	\$170,000	+ 1.5%	\$155,000	\$170,000	+ 9.7%
Average Sales Price*	\$188,816	\$185,220	- 1.9%	\$168,762	\$184,839	+ 9.5%
Percent of List Price Received*	96.2%	97.1%	+ 0.9%	96.6%	97.5%	+ 0.9%
Inventory of Homes for Sale	1,208	494	- 59.1%	—	—	—
Months Supply of Inventory	7.5	3.2	- 57.3%	—	—	—

Condo	November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change
New Listings	4	6	+ 50.0%	86	93	+ 8.1%
Pending Sales	8	5	- 37.5%	66	73	+ 10.6%
Closed Sales	7	8	+ 14.3%	66	69	+ 4.5%
Days on Market Until Sale	100	59	- 41.0%	91	78	- 14.3%
Median Sales Price*	\$212,000	\$137,500	- 35.1%	\$135,000	\$140,000	+ 3.7%
Average Sales Price*	\$176,200	\$165,012	- 6.3%	\$138,447	\$161,921	+ 17.0%
Percent of List Price Received*	96.5%	99.7%	+ 3.3%	95.2%	97.0%	+ 1.9%
Inventory of Homes for Sale	46	21	- 54.3%	—	—	—
Months Supply of Inventory	8.1	3.2	- 60.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

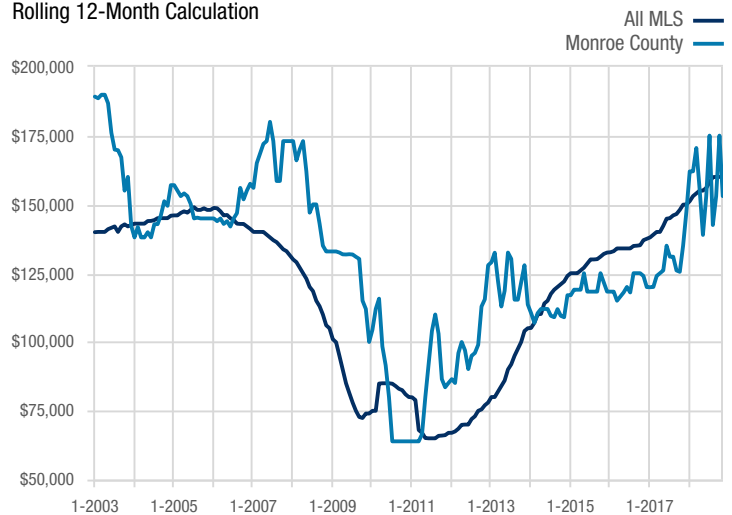
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.