

# Local Market Update – November 2018

This is a research tool provided by Realcomp.



## New Haven Vlg

Macomb County

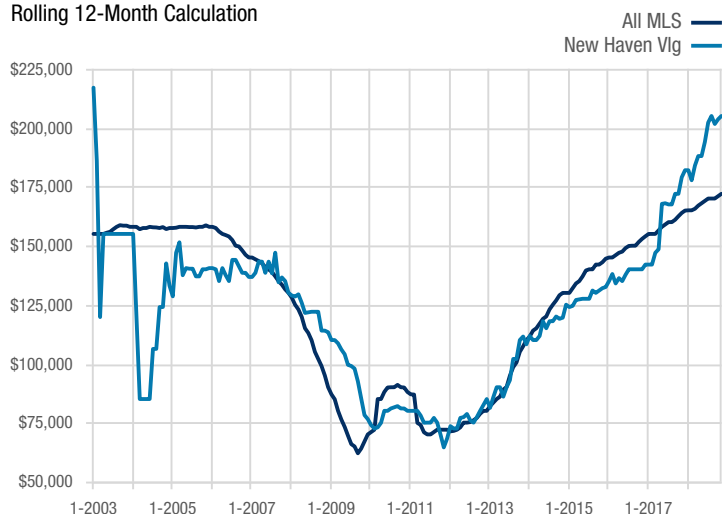
Residential	November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change
New Listings	11	3	- 72.7%	58	56	- 3.4%
Pending Sales	5	2	- 60.0%	33	39	+ 18.2%
Closed Sales	2	1	- 50.0%	30	38	+ 26.7%
Days on Market Until Sale	1	1	0.0%	21	18	- 14.3%
Median Sales Price*	\$214,698	\$230,000	+ 7.1%	\$181,500	\$203,000	+ 11.8%
Average Sales Price*	\$214,698	\$230,000	+ 7.1%	\$165,073	\$194,432	+ 17.8%
Percent of List Price Received*	101.5%	99.0%	- 2.5%	96.5%	99.8%	+ 3.4%
Inventory of Homes for Sale	11	11	0.0%	—	—	—
Months Supply of Inventory	3.1	3.2	+ 3.2%	—	—	—

Condo	November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	1	0	- 100.0%	2	0	- 100.0%
Closed Sales	0	0	0.0%	1	1	0.0%
Days on Market Until Sale	—	—	—	40	8	- 80.0%
Median Sales Price*	—	—	—	\$150,000	\$165,000	+ 10.0%
Average Sales Price*	—	—	—	\$150,000	\$165,000	+ 10.0%
Percent of List Price Received*	—	—	—	100.1%	100.0%	- 0.1%
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

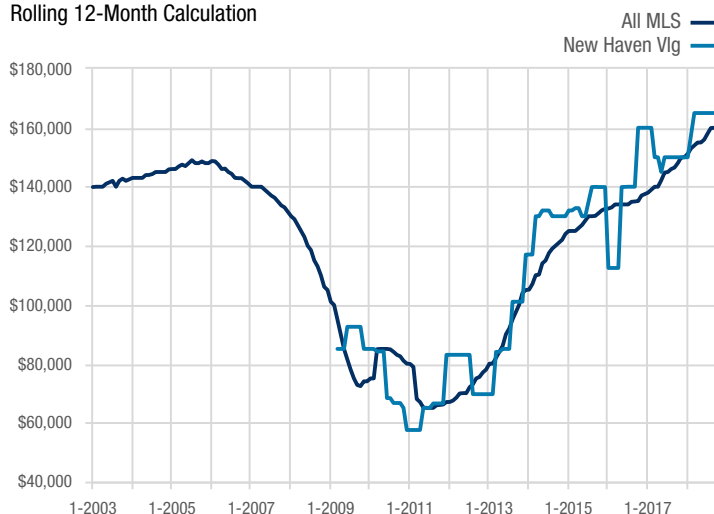
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.