Local Market Update – November 2018This is a research tool provided by Realcomp.



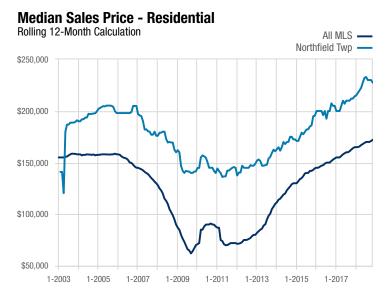
Northfield Twp

Washtenaw County

Residential		November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change	
New Listings	6	8	+ 33.3%	132	125	- 5.3%	
Pending Sales	3	7	+ 133.3%	90	94	+ 4.4%	
Closed Sales	9	4	- 55.6%	86	93	+ 8.1%	
Days on Market Until Sale	35	47	+ 34.3%	35	32	- 8.6%	
Median Sales Price*	\$250,000	\$167,500	- 33.0%	\$213,250	\$230,000	+ 7.9%	
Average Sales Price*	\$286,989	\$167,563	- 41.6%	\$239,612	\$252,355	+ 5.3%	
Percent of List Price Received*	97.1%	93.1%	- 4.1%	98.2%	98.8%	+ 0.6%	
Inventory of Homes for Sale	24	19	- 20.8%		_	_	
Months Supply of Inventory	3.1	2.3	- 25.8%				

Condo		November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change	
New Listings	1	0	- 100.0%	5	2	- 60.0%	
Pending Sales	1	0	- 100.0%	5	2	- 60.0%	
Closed Sales	0	0	0.0%	4	2	- 50.0%	
Days on Market Until Sale	_	_	_	21	19	- 9.5%	
Median Sales Price*			_	\$154,250	\$174,050	+ 12.8%	
Average Sales Price*	_		_	\$154,375	\$174,050	+ 12.7%	
Percent of List Price Received*			_	97.5%	98.0%	+ 0.5%	
Inventory of Homes for Sale	0	0	0.0%		_	_	
Months Supply of Inventory	_		_				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.