

# Local Market Update – November 2018

This is a research tool provided by Realcomp.



## Saline Twp

Washtenaw County

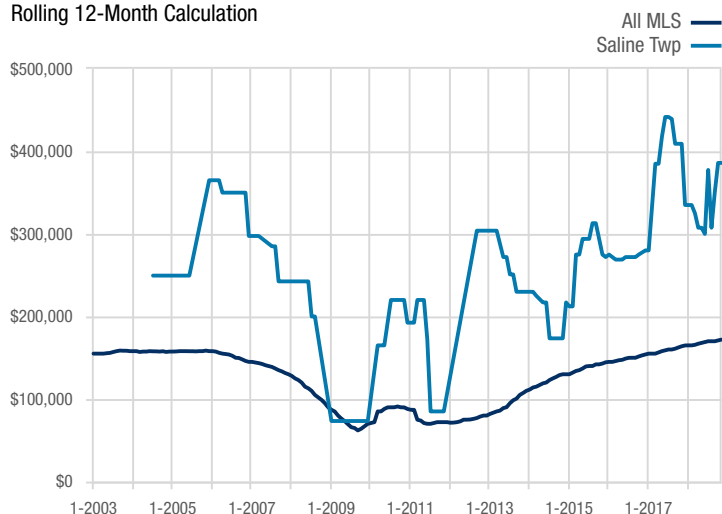
| Residential                     | November |      |          | Year to Date |              |          |
|---------------------------------|----------|------|----------|--------------|--------------|----------|
| Key Metrics                     | 2017     | 2018 | % Change | Thru 11-2017 | Thru 11-2018 | % Change |
| New Listings                    | 2        | 4    | + 100.0% | 15           | 27           | + 80.0%  |
| Pending Sales                   | 2        | 1    | - 50.0%  | 9            | 12           | + 33.3%  |
| Closed Sales                    | 0        | 0    | 0.0%     | 7            | 9            | + 28.6%  |
| Days on Market Until Sale       | —        | —    | —        | 68           | 38           | - 44.1%  |
| Median Sales Price*             | —        | —    | —        | \$433,330    | \$440,000    | + 1.5%   |
| Average Sales Price*            | —        | —    | —        | \$398,433    | \$459,889    | + 15.4%  |
| Percent of List Price Received* | —        | —    | —        | 96.5%        | 96.2%        | - 0.3%   |
| Inventory of Homes for Sale     | 6        | 5    | - 16.7%  | —            | —            | —        |
| Months Supply of Inventory      | 4.2      | 2.9  | - 31.0%  | —            | —            | —        |

| Condo                           | November |      |          | Year to Date |              |          |
|---------------------------------|----------|------|----------|--------------|--------------|----------|
| Key Metrics                     | 2017     | 2018 | % Change | Thru 11-2017 | Thru 11-2018 | % Change |
| New Listings                    | 0        | 1    | —        | 5            | 5            | 0.0%     |
| Pending Sales                   | 0        | 0    | 0.0%     | 7            | 4            | - 42.9%  |
| Closed Sales                    | 0        | 0    | 0.0%     | 7            | 4            | - 42.9%  |
| Days on Market Until Sale       | —        | —    | —        | 25           | 22           | - 12.0%  |
| Median Sales Price*             | —        | —    | —        | \$173,000    | \$202,500    | + 17.1%  |
| Average Sales Price*            | —        | —    | —        | \$170,114    | \$200,000    | + 17.6%  |
| Percent of List Price Received* | —        | —    | —        | 98.7%        | 98.9%        | + 0.2%   |
| Inventory of Homes for Sale     | 0        | 1    | —        | —            | —            | —        |
| Months Supply of Inventory      | —        | 0.5  | —        | —            | —            | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

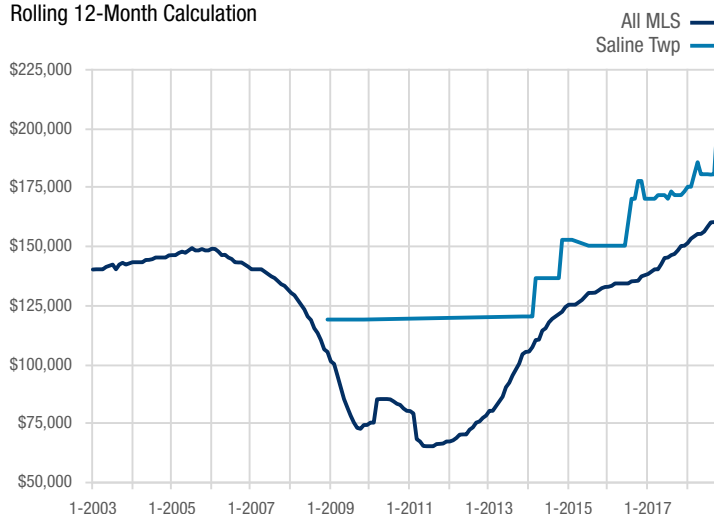
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.