

Local Market Update – November 2018

This is a research tool provided by Realcomp.



Sandusky

Sanilac County

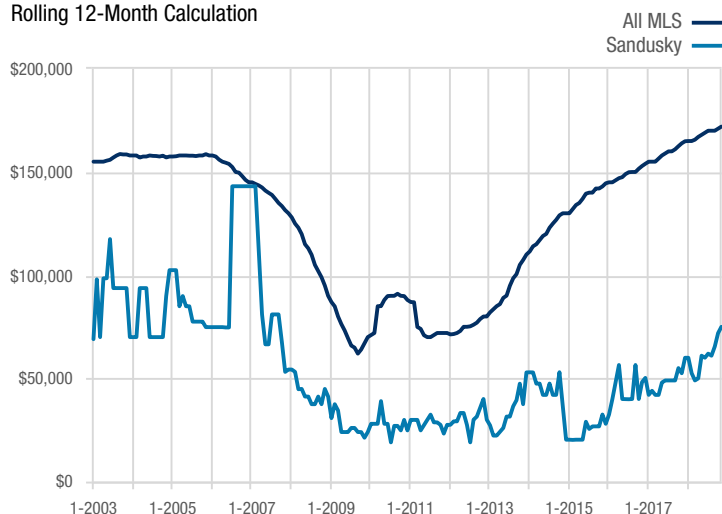
Residential	November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change
New Listings	1	2	+ 100.0%	20	30	+ 50.0%
Pending Sales	0	1	—	12	20	+ 66.7%
Closed Sales	0	3	—	12	18	+ 50.0%
Days on Market Until Sale	—	51	—	96	52	- 45.8%
Median Sales Price*	—	\$77,500	—	\$57,500	\$71,950	+ 25.1%
Average Sales Price*	—	\$69,833	—	\$74,050	\$80,683	+ 9.0%
Percent of List Price Received*	—	89.6%	—	92.8%	96.3%	+ 3.8%
Inventory of Homes for Sale	8	8	0.0%	—	—	—
Months Supply of Inventory	5.5	4.0	- 27.3%	—	—	—

Condo	November			Year to Date		
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change
New Listings	0	0	0.0%	0	1	—
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	81	—
Median Sales Price*	—	—	—	—	\$75,000	—
Average Sales Price*	—	—	—	—	\$75,000	—
Percent of List Price Received*	—	—	—	—	93.9%	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

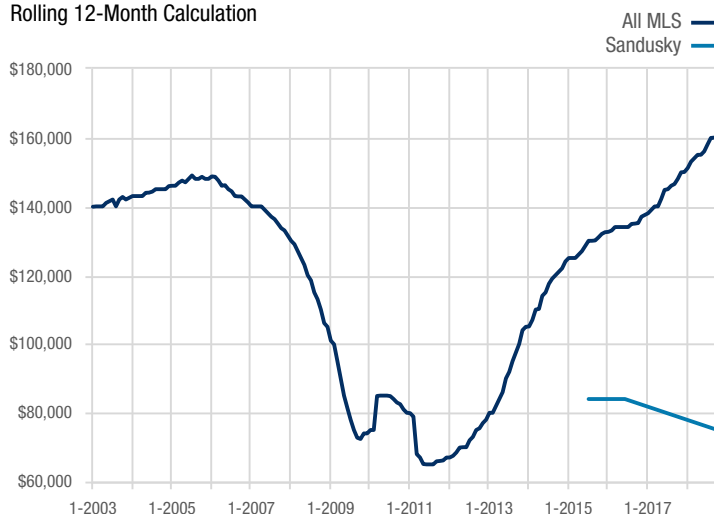
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.