## **Local Market Update – November 2018**This is a research tool provided by Realcomp.



## **Van Buren Twp**

**Wayne County** 

Residential		November			Year to Date			
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change		
New Listings	25	27	+ 8.0%	383	382	- 0.3%		
Pending Sales	18	13	- 27.8%	285	283	- 0.7%		
Closed Sales	16	23	+ 43.8%	281	284	+ 1.1%		
Days on Market Until Sale	32	26	- 18.8%	34	38	+ 11.8%		
Median Sales Price*	\$218,000	\$204,000	- 6.4%	\$225,000	\$245,000	+ 8.9%		
Average Sales Price*	\$215,825	\$209,937	- 2.7%	\$216,370	\$240,219	+ 11.0%		
Percent of List Price Received*	97.8%	98.8%	+ 1.0%	98.7%	99.4%	+ 0.7%		
Inventory of Homes for Sale	90	75	- 16.7%					
Months Supply of Inventory	3.6	2.9	- 19.4%					

Condo		November			Year to Date			
Key Metrics	2017	2018	% Change	Thru 11-2017	Thru 11-2018	% Change		
New Listings	9	9	0.0%	87	92	+ 5.7%		
Pending Sales	3	6	+ 100.0%	72	79	+ 9.7%		
Closed Sales	8	8	0.0%	77	75	- 2.6%		
Days on Market Until Sale	31	32	+ 3.2%	21	22	+ 4.8%		
Median Sales Price*	\$100,750	\$132,500	+ 31.5%	\$115,000	\$125,000	+ 8.7%		
Average Sales Price*	\$110,188	\$125,000	+ 13.4%	\$116,334	\$130,979	+ 12.6%		
Percent of List Price Received*	99.4%	96.7%	- 2.7%	98.2%	99.0%	+ 0.8%		
Inventory of Homes for Sale	12	11	- 8.3%		_	_		
Months Supply of Inventory	1.8	1.6	- 11.1%			_		

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.