Local Market Update – January 2019 This is a research tool provided by Realcomp.



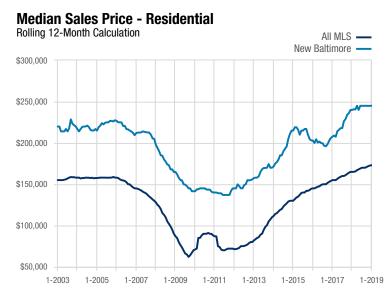
New Baltimore

Macomb County

Residential		January			Year to Date			
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change		
New Listings	13	10	- 23.1%	13	10	- 23.1%		
Pending Sales	12	15	+ 25.0%	12	15	+ 25.0%		
Closed Sales	9	10	+ 11.1%	9	10	+ 11.1%		
Days on Market Until Sale	27	42	+ 55.6%	27	42	+ 55.6%		
Median Sales Price*	\$280,000	\$242,750	- 13.3%	\$280,000	\$242,750	- 13.3%		
Average Sales Price*	\$249,956	\$250,550	+ 0.2%	\$249,956	\$250,550	+ 0.2%		
Percent of List Price Received*	98.8%	98.9%	+ 0.1%	98.8%	98.9%	+ 0.1%		
Inventory of Homes for Sale	24	19	- 20.8%		_			
Months Supply of Inventory	1.8	1.4	- 22.2%			_		

Condo		January			Year to Date		
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change	
New Listings	5	1	- 80.0%	5	1	- 80.0%	
Pending Sales	4	0	- 100.0%	4	0	- 100.0%	
Closed Sales	4	0	- 100.0%	4	0	- 100.0%	
Days on Market Until Sale	61	_	_	61	_	_	
Median Sales Price*	\$103,500		_	\$103,500			
Average Sales Price*	\$105,500	_	_	\$105,500	_	_	
Percent of List Price Received*	95.1%		_	95.1%			
Inventory of Homes for Sale	7	2	- 71.4%		_		
Months Supply of Inventory	2.2	1.1	- 50.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.