

Local Market Update – March 2019

This is a research tool provided by Realcomp.



Berlin Twp

St. Clair County

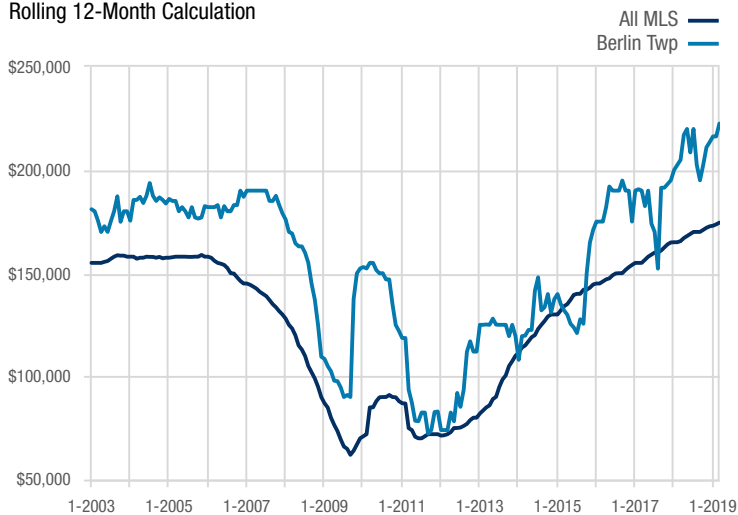
Residential Key Metrics	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	3	6	+ 100.0%	7	9	+ 28.6%
Pending Sales	2	1	- 50.0%	7	6	- 14.3%
Closed Sales	4	3	- 25.0%	7	6	- 14.3%
Days on Market Until Sale	111	83	- 25.2%	81	78	- 3.7%
Median Sales Price*	\$181,000	\$224,000	+ 23.8%	\$227,000	\$266,500	+ 17.4%
Average Sales Price*	\$195,500	\$245,667	+ 25.7%	\$229,143	\$260,000	+ 13.5%
Percent of List Price Received*	96.6%	97.4%	+ 0.8%	96.7%	97.0%	+ 0.3%
Inventory of Homes for Sale	9	11	+ 22.2%	—	—	—
Months Supply of Inventory	3.7	3.3	- 10.8%	—	—	—

Condo Key Metrics	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

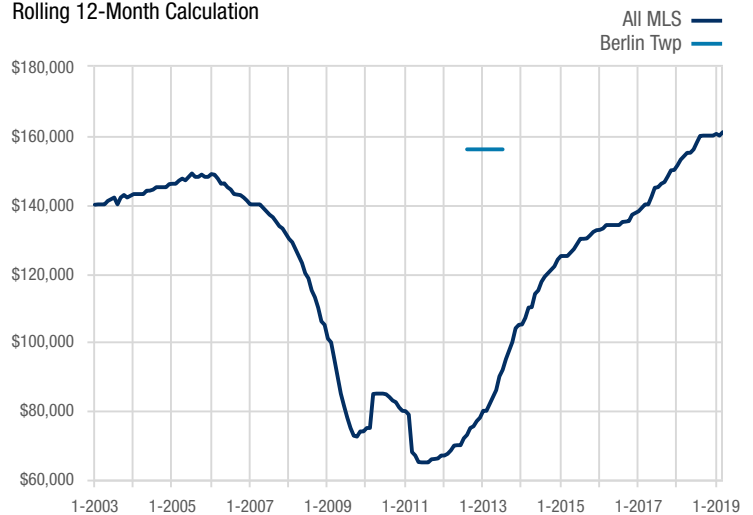
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.