

Local Market Update – March 2019

This is a research tool provided by Realcomp.



Beverly Hills Vlg

Oakland County

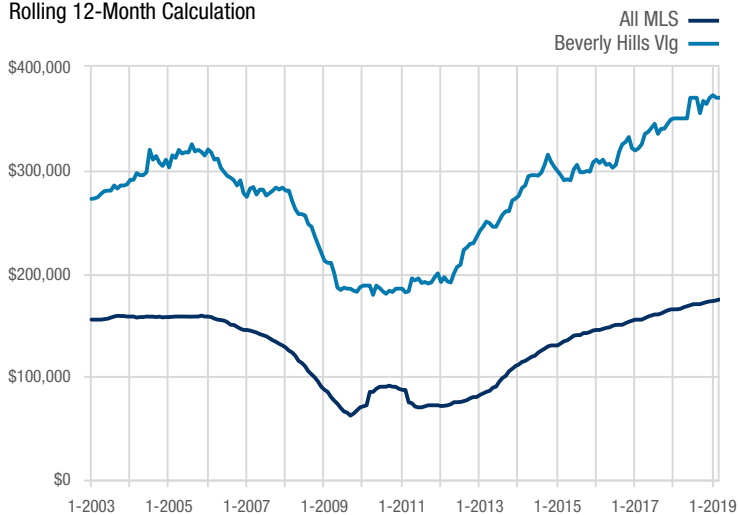
Residential Key Metrics	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	22	23	+ 4.5%	48	49	+ 2.1%
Pending Sales	10	17	+ 70.0%	31	36	+ 16.1%
Closed Sales	15	7	- 53.3%	28	26	- 7.1%
Days on Market Until Sale	21	51	+ 142.9%	32	43	+ 34.4%
Median Sales Price*	\$387,500	\$399,000	+ 3.0%	\$380,000	\$384,950	+ 1.3%
Average Sales Price*	\$405,572	\$375,429	- 7.4%	\$392,999	\$375,477	- 4.5%
Percent of List Price Received*	99.2%	94.5%	- 4.7%	98.3%	95.8%	- 2.5%
Inventory of Homes for Sale	21	24	+ 14.3%	—	—	—
Months Supply of Inventory	1.4	1.7	+ 21.4%	—	—	—

Condo Key Metrics	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	1	0	- 100.0%	1	1	0.0%
Pending Sales	0	0	0.0%	1	2	+ 100.0%
Closed Sales	0	0	0.0%	1	2	+ 100.0%
Days on Market Until Sale	—	—	—	119	87	- 26.9%
Median Sales Price*	—	—	—	\$165,000	\$262,000	+ 58.8%
Average Sales Price*	—	—	—	\$165,000	\$262,000	+ 58.8%
Percent of List Price Received*	—	—	—	94.3%	89.7%	- 4.9%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.8	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

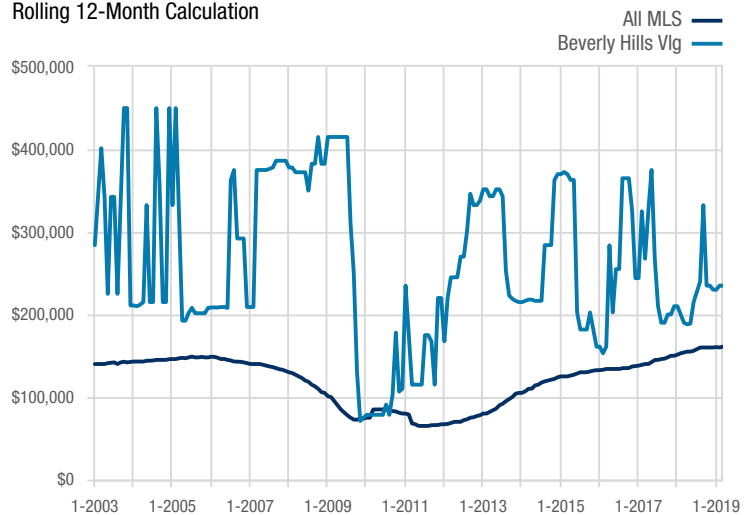
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.