

Local Market Update – March 2019

This is a research tool provided by Realcomp.



Croswell

Sanilac County

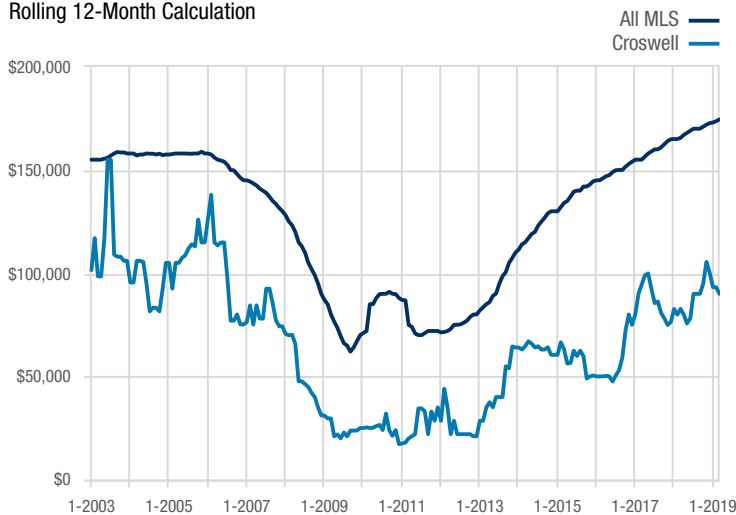
Residential Key Metrics	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	2	3	+ 50.0%	8	14	+ 75.0%
Pending Sales	3	4	+ 33.3%	6	8	+ 33.3%
Closed Sales	3	3	0.0%	5	4	- 20.0%
Days on Market Until Sale	23	155	+ 573.9%	60	134	+ 123.3%
Median Sales Price*	\$105,500	\$33,300	- 68.4%	\$105,500	\$44,150	- 58.2%
Average Sales Price*	\$82,500	\$121,433	+ 47.2%	\$159,500	\$104,825	- 34.3%
Percent of List Price Received*	94.8%	91.4%	- 3.6%	96.5%	91.5%	- 5.2%
Inventory of Homes for Sale	7	17	+ 142.9%	—	—	—
Months Supply of Inventory	2.2	5.5	+ 150.0%	—	—	—

Condo Key Metrics	March			Year to Date		
	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

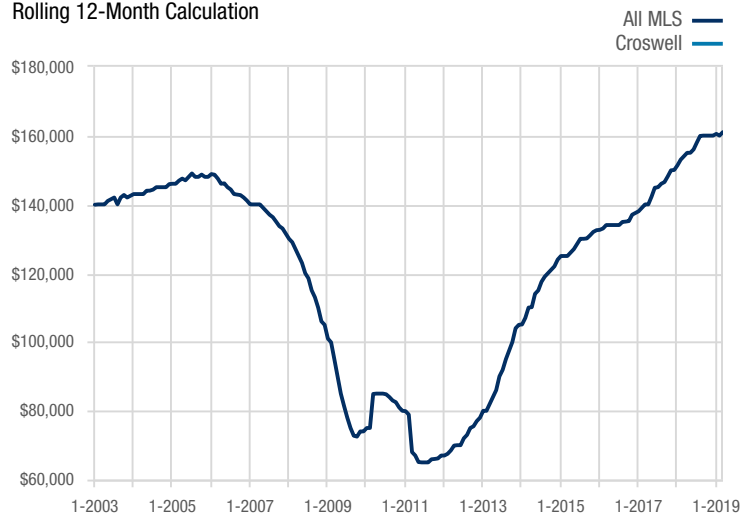
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.